ATTACHMENT A





What Hiago can do for Cupertino

Hiago, Inc. 1580 West El Camino Real Ste 10 | Mountain View CA 94040 <u>mircea@hiago.com</u> | Mircea Voskerician, Chief Executive Officer

The Problem



Cities are *overwhelmed* with information from neighbors.

- Silent majority, Vocal minority.
- Social pressure & time constraints make residents hesitant to share their views.



Introducing Hiago



We're an early stage startup, launched in January 2020 with the goal to provide a platform for increased neighborhood engagement so that the voice of every resident counts.



Our Goal



Identify a Partner City that allows us to build a first version of our product in exchange for free technology* and implementation.

* free license for 12 to 18 months.



Our Team





Mircea Voskerician

Chief Executive Officer
Cupertino resident, real estate
developer, engineer with extensive
experience with local governments



Raj Abhyanker

President
Started Fatdoor.com 2006 (sold to
Google) Restarted as Nextdoor.com
with funding from Google.



Mark Noack

Project Manager, former journalist at Mountain View Voice



Sarah Carpenter

Project Manager, former journalist at Oakland Post



Key Features



- 1. Real-time agendas
- 2. Pre-hearing email management
- 3. Hiago kiosk Digitize speaker cards
- 4. Queue speakers
- 5. Submit comments remotely
- 6. Feedback loop on city actions
- 7. Collect rich data analytics
- 8. Neighbor education platform

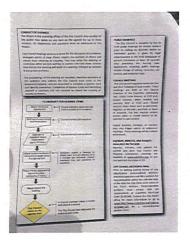


#1 Real Time Agendas

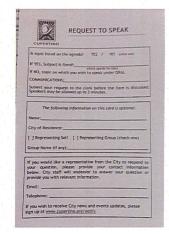


Neighbors use phones:

- Auto-show agendas GPS / time
- Upvote comments
- Agenda items
- Simplify distribution of agendas













#2 Pre-Hearing email management



Email Management System

Baumb, Nelly

Frem:

Pyro Clobus - exprejulosco@yroal construction

Frem:

Cundo, Fernary 2, 2000 6.2 PM

To:

Connot. City
Subject.

Traffic Spingla Recomption System

CASTION: This small ariginated from entaside of the organization. The deutients of opening attachments and citosing on lanks.

To the Piro Alto Chity Council.

To the Piro Alto Chity Council.

Induced that on the content calendar for the Feb 3 Council meeting, there is an item to approve a pilot project to mizel a straffic spil preception system for emergency ventices.

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Meeting Type:

City Council



Relevant Meeting date:

February 3, 2020



Relevant Agenda Item:

#6 - Transit / VTA



Tags: Add Tag, Suggested Tags

Save



#3 Hiago Kiosk



Hiago is a community engagement platform placed at strategic locations at City Hall and other locations to collect input on issues of public concern.

Self-service kiosks that help cities educate residents in their jurisdiction and collect public comments. Both indoor and outdoor versions are available.



Digitize speaker cards



The Hiago kiosks:

- Digitize speaker cards
- Simplify public input
- Organize pre-hearing emails for key points
- Multi-lingual support



City of Cupertino Regnart Creek Trail Walkshop COMMENT CARD

of issue is security/ fringly for those of us who to the creek. A large wall like the one between E. Estates of Creekside Back would seen to be a real requirement in order to make this plan Leasible, Opening the gates to allow public access Presents a real secunty concern for us, Plean donot discount This concern, Right now anyone back there is a trespassion, so they kind of coll attention to thensilves. The opening of the gates, allowing public egress will provide ample opportunity (sevhon, 24x7) for ill-intended misched makers Name (optional):

Email (optional):

The cocssing at Blaney is very publicantic from a sorty standpoint, particularly

for those cars making a right two for La Mar. Triffic On Bloody may and up being

being very severely impacted, especially during school migrature hours, if a stop light kind of solution is implemented, it seems that to make the crossing of Blang sate, the water off will be nightmorph treffic on Blancy. - will the city assume responsibility for lawsuits when a serious accident happens? handa alle a l'il i l'il l'al part de



#4 Queue speakers



Hiago provides seamless queues for public meetings and integrates with Granicus, saving time for <u>city staff and public</u>.









Queue speakers



#1 Vallco project

5 people in wait

- Mircea V
- Rudy M.
- Lipo C.
- Raj A. 🛝

Prerecorded public comments:







#3 **Bicycle** Lanes

4 people in wait

- Mircea V
- Rudy M.
- Lipo C.
- Raj A. 🎎

Prerecorded public comments:







#4 Community **Policing**

12 people in wait

- Mircea V
- Rudy M.
- 3. Lipo C.
- Raj A. 🧘

Prerecorded public comments:







Cupertino Council Meeting October 28, 1

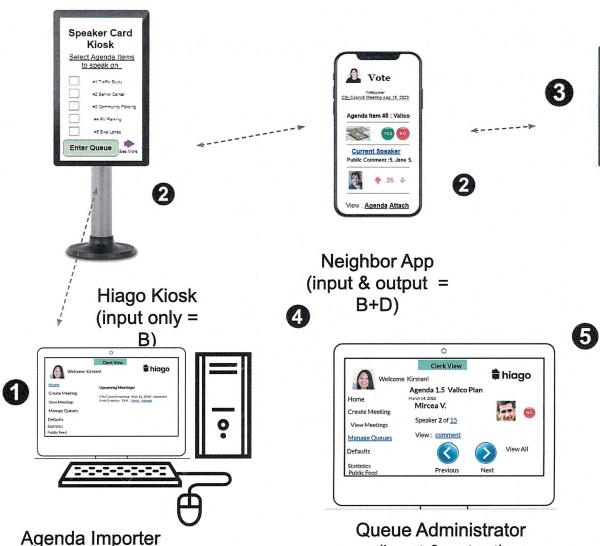


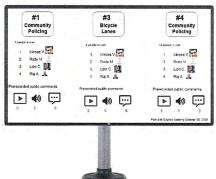


Hiago System









Public Room
Display
(output only =
D)



City App (input, output = |



Head hy City Clark

(input & output)

#5 Remote Submission



Residents can use their smartphones to submit comments where and when they want, without social peer pressure.



#6 Feedback Loop



Facilitate interaction between city officials and residents to provide two-way feedback to public comments.





#7 Rich analytics



Hiago can deliver better insight into public opinion, using a data analytics suite to better understand responses, demographics, qualitative insights, and overall sentiment.



#8 Educate Neighbors



- Display current news / issues
- Portals for users to access more information.
- Enable open and convenient access to information.

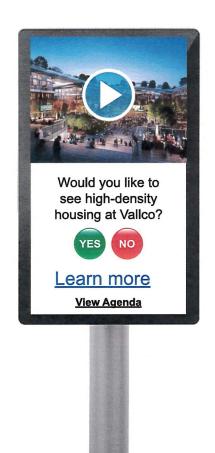






How kiosk will educate...





Should the the Senior Center be rebuilt?



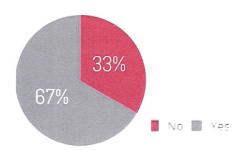




Do you want the Lehigh Quarry to remain open?

Vote Summaries







Integration



Hiago integrates with Granicus and other agenda management systems to ensure agenda items are synced with kiosks and mobile applications without manual effort.





What we need



Pilot cities to Partner with us at no cost to digitize the public hearing process to ensure that every voice counts.



Timeline



Hiago Cupertino Timeline

PROJECT TITLE

PROJECT MANAGER

Mircea Voskercian, Sarah Carpenter

COMPANY NAME

DATE



	DETAILS	Q1												Q2							Q)3	
		MAR		1/	AP	R		MAY				JUN			Jl	L			AU	IG	-	SI	EP
PROJECT WEEK:	Enter the date of the first Monday of each month>	2 9	16 23	30	13	20 27	4	11	18 25	1	.8	15	22 2	9 6	13	20	27	3 1	0 1	7 24	31	7	
Conception and Initiation	- Kickoff Meeting	Kickoff	Meeting		1								1										
	- Stakeholder meetings			1																			
	- User story refinement	7/																					
Project Definition and Planning	- Initial Wireframes for Kiosk & Mobile App																						
	- Software development																						
	- Usability testing: city staff, council, neighbors	133																					
	- Product refinement																						
	- Promotion & Communications									an America	anaming.												
	- Data analytics											1											

Product Launch



Thoughts?

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