



January 28, 2020

Roger Lee  
Public Works Director  
City of Cupertino  
10300 Torre Ave  
Cupertino, CA 95014

RE: Special Maximum Rate Increase for National Sword

This letter is a follow up to our meeting on January 16<sup>th</sup> regarding our original National Sword request submitted on March 29, 2019 and subsequent meetings and information submitted on May 23, 2019, August 2, 2019 and October 15, 2019 per Section 12.3. Recology has reviewed the city consultant's report and agrees with the recommendation of a lump sum payment of \$527,440 instead of the \$508,992 requested in our October 15, 2019 letter due to the additional four (4) months not covered in the consultant's report. Based on the \$527,440 cost to cover recycling processing for this period, we agree with the rate increase recommendation of \$2.24 per month on single family homes and 3.93% per month for commercial and roll off accounts effective January 2020. This increase is inclusive of the various Recology city franchise fees.

Please feel free to contact me at [jzirelli@recology.com](mailto:jzirelli@recology.com) or 408-961-1227 with any questions.

Thank you

A handwritten signature in black ink, appearing to read 'J. Zirelli', is written over the 'Thank you' text.

John Zirelli  
General Manager  
Recology South Bay

CC: Ursula Syrova, Environmental Programs Manager  
Alex Wycoff, Environmental Specialist  
Mario Puccinelli, Group Manager  
Carl Mennie, Group Controller