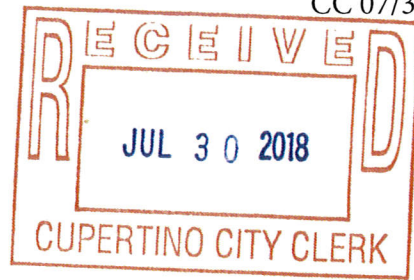


July 30, 2018



Dear Mayor Paul and Members of the City Council:

For more than 40 years, Apple has been proud to call Cupertino our home. We have always enjoyed a strong partnership with both the city and its residents. Working creatively, we have solved many issues and are proud to be in a city with great schools, wonderful services and a robust economy.

When deciding where to build our new headquarters, we had many options, but worked hard to secure enough land to build in Cupertino. On that project alone, we are glad to have invested more than \$70M on public benefits. And, as you know, Apple's investment in Cupertino goes far beyond that.

When we identified public safety risks on Bubb Road, we were happy to fund sidewalks and crosswalk improvements which help our employees as well as children and residents in the area. When we needed to do some emergency traffic signal overrides for Apple Park, we voluntarily paid for this throughout the city. It was just the right thing to do. When we heard from the community that they would really like an Apple store and visitor's center in Cupertino, we voluntarily built those and are proud that they bring people from all over the world to our city.

Traffic congestion is a significant and growing issue in our valley. As a company, we work hard to offer our employees a variety of alternate transportation options, and we're very proud that over 25% of our employees take advantage of these commute alternatives on a daily basis.

However, for Cupertino and Apple to thrive we need to partner on both long-term and short-term solutions that will move our residents and employees more efficiently and effectively. This means local solutions within our city, as well as partnering with VTA and other partners in the valley for regional solutions, especially along highway 85 and Stevens Creek Boulevard.

We look forward to bringing our transportation teams together in the next few weeks to begin that dialog and to work as partners to create new transportation solutions, making our community an even better place to live and work.

Very truly yours,

A handwritten signature in dark ink that reads 'Kristina Raspe /ht'.

Kristina Raspe
Vice President
Apple Inc.

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