PARS/CITY OF CUPERTINO PRHCP September 30, 2018

U.S. Bank, Institutional Trust & Custody

Investment products and services are:

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Your U.S. Bank Team

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Rick Rosenthal Vice President & Senior Portfolio Manager Institutional Trust & Custody 213-443-1848 richard.rosenthal@usbank.com **Carolyn Cox** Senior Vice President & Relationship Manager Institutional Trust & Custody 415-677-3603 <u>carolyn.cox@usbank.com</u>

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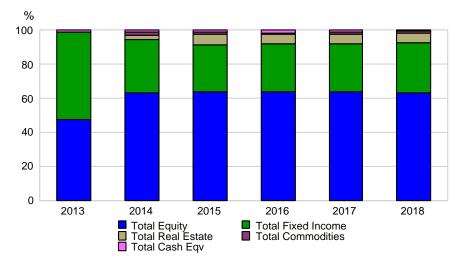
- Page 1 PARS/CITY OF CUPERTINO PRHCP (6746035000)
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History of Asset Growth Graphs

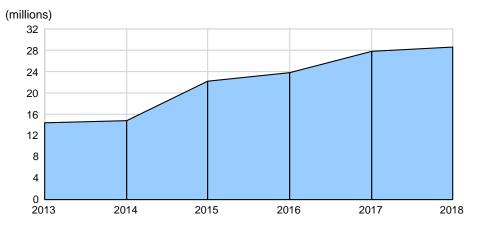
Annual Portfolio Values

		Jan 2013-	Jan 2014-	Jan 2015-	Jan 2016-	Jan 2017-	Jan 2018-
	Consolidated	Dec 2013	Dec 2014	Dec 2015	Dec 2016	Dec 2017	Sep 2018
					·		
Beginning Portfolio Value	12,828,964.34	12,828,964.34	14,425,224.48	14,766,782.94	22,293,645.19	23,808,268.51	27,914,892.83
Contributions	8,000,020.87	.00	.33	8,000,000.79	3.11	2.40	14.24
Withdrawals	-525,441.48	-65,182.39	-73,875.10	-96,399.06	-97,969.38	-106,701.53	-85,314.02
Income Earned	2,210,484.59	265,277.78	326,220.41	406,271.56	448,186.91	452,363.78	312,164.15
Gain/Loss	6,110,737.75	1,396,164.75	89,212.82	-783,011.04	1,164,402.68	3,760,959.67	483,008.87
Ending Portfolio Value	28,624,766.07	14,425,224.48	14,766,782.94	22,293,645.19	23,808,268.51	27,914,892.83	28,624,766.07
Total Return	7.05	12.98	2.88	-1.95	7.26	17.68	2.85
Principal	5.08	10.82	.63	-3.72	5.20	15.74	1.72
Income	1.87	1.96	2.22	1.82	1.97	1.70	1.11

Allocation Over Time



Ending Market Values Over Time



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PARS/CITY OF CUPERTINO PRHCP Period Ending: 09/30/2018



Custom Benchmark

Asset Class	Benchmark	Range	Target
Fixed Income	Barclays Global Agg Index (USD)	20-40%	29%
Equities	MSCI AC World Free Index	50-70%	62%
Real Estate	S&P Global REIT Tr USD	0-15%	6%
Commodities	S& P GSCI Commodity Index	0-10%	2%
Cash	Marrill 3-Mo US T-Bill Index	0-10%	1%

CITY OF CUPERTINO

PARS/CITY OF CUPERTINO PRHCP Period Ending: 09/30/2018

6746035000

Selected Period Performance

Selected Period Performance

	Market Value	3 Months	Year to Date (9 Months)	1 Year	3 Years	4 Years	Inception to Date 07/01/2010
Total Portfolio Gross of Fees	28,624,766	2.13	2.85	7.06	10.30	6.41	7.18
Total Portfolio Net of Fees	28,624,766	2.07	2.69	6.84	10.06	6.18	
City of Cupertino		2.49	2.29	6.71	9.51	5.30	7.81
Total Equity	18,016,855	3.09	4.74	10.84	14.18	9.92	12.96
U.S. Equity	12,618,778	5.36	9.52	15.98	16.29	12.46	
MSCI ACWI Index (Net)		4.28	3.83	9.77	13.40	8.01	10.74
S&P 500 Composite Index		7.71	10.56	17.91	17.31	12.55	15.82
S&P MidCap 400 Index		3.86	7.49	14.21	15.68	11.93	15.21
S&P SmallCap 600 Index		4.71	14.54	19.08	19.41	15.30	16.80
Foreign Equity	5,398,077	-1.96	-5.44	17	9.22	4.05	
Developed Foreign	3,929,759	65	-2.72	2.48	9.25	5.29	
MSCI EAFE Index (Net)		1.35	-1.43	2.74	9.23	4.46	7.71
Emerging Foreign	1,468,317	-5.30	-12.51	-7.09	8.81	20	
MSCI EM Index (Net)		-1.09	-7.68	81	12.36	3.44	4.12
Total Fixed Income	8,467,225	.80	41	.03	3.12	1.43	2.68
BBARC Global Agg		92	-2.37	-1.32	1.98	.64	2.08
Total Real Estate	1,697,753	.54	1.03	3.49	7.16	7.76	
S&P Global REIT TR USD		.22	.77	4.06	7.17	6.66	10.86
Total Commodities	269,763	-3.57	-5.06	1.82	-3.19	-13.84	
S&P GSCI TR		1.34	11.84	22.91	3.17	-10.56	-4.06
Total Cash Equivalents	171,562	.45	1.17	1.42	.74	.56	.29
Pending Cash	1,609	.00	.00	.00	.00	.00	.00
Merrill 3-Mo US T-Bill Index		.49	1.30	1.59	.84	.63	.36



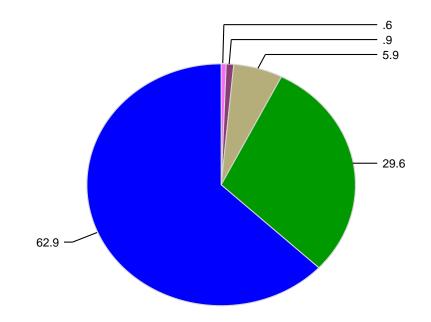
Asset Allocation Analysis Graph

Market Value by Asset Class

		% of
	Market Value	Mkt Val
Total Equity	18,016,855	62.9
Total Fixed Income	8,467,225	29.6
Total Real Estate	1,697,753	5.9
Total Commodities	269,763	.9
Total Cash Eqv	171,562	.6
Total	28,623,157	100.0

PARS/CITY OF CUPERTINO PRHCP Period Ending: 09/30/2018

Market Value by Asset Class Pie Chart



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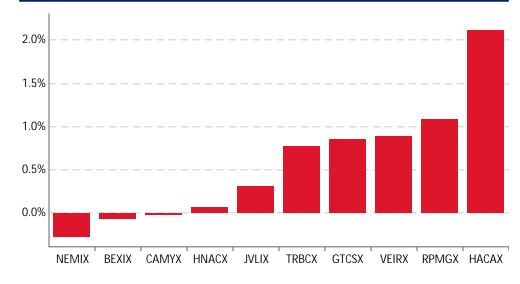




Equity Overview

Report Date: Portfolio Number: 6746035000 Holdings Method: Direct & Indirect 09/28/2018 **Equity Summary Equity Asset Allocation** Inv. Objective Balanced/Nontaxable-1 40% Equity Value \$18,016,855 **Current Yield** 0.83% **Projected Annual Income** \$150,244 \$7,282,328 40.42% Large Cap Portfolio Mgr. **Rick Rosenthal** Developed Foreign \$3,929,759 21.81% Mid Cap \$3,532,515 19.61% Number of Securities 1.009 Small Cap \$1,803,935 10.01% Emerging Foreign \$1,468,317 8.15% 22% 8% 10% 20%

Bottom 5/Top 5 Contributors (Trailing 12 Months)



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Equity Global Distribution

North America	70.51%
Europe	14.69%
Asia	13.60%
South America	0.59%
Africa	0.54%

Equity Country Distribution



Holdings Date: 09/28/2018



Common Stock Detail

Portfolio Number: 6746035000

Holdings Method: Direct & Indirect

Portfolio

4.66

11.04

5.00

5.80

14.25

12.42

12.24

16.79

4.33

10.93

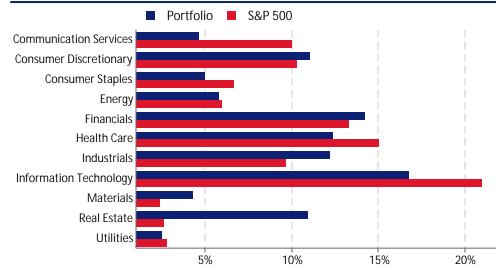
2.53

Report Date: 09/28/2018

Top 10 Common Stock Holdings

					YTD	52 Wk
	Ticker	Equity (%)	Port (%)	Yield (%)	Return (%)	Return (%)
Amazon.com, Inc.	AMZN	1.85	1.20		71.3	109.4
Microsoft Corporation	MSFT	1.16	0.75	1.7	35.4	57.6
JPMorgan Chase & Co.	JPM	1.00	0.65	3.0	7.2	20.8
Boeing Company	BA	0.90	0.59	1.9	28.0	49.3
Alibaba Group Holding Ltd. Spons	BABA	0.82	0.53		-4.4	-3.2
Tencent Holdings Ltd.	BMMV2K	0.77	0.50	0.3	-20.2	-2.7
Facebook, Inc. Class A	FB	0.74	0.48		-6.8	-2.5
Visa Inc. Class A	V	0.72	0.47	0.6	32.3	44.5
Johnson & Johnson	JNJ	0.71	0.46	2.7	0.9	9.6
Mastercard Incorporated Class A	MA	0.69	0.45	0.5	47.7	59.7

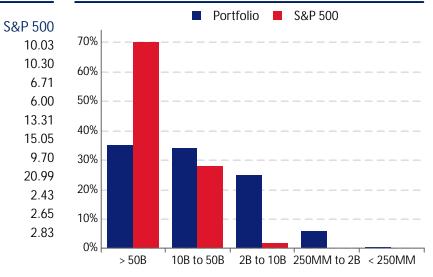
Common Stock Sector Exposures (%)



Common Stock Characteristics

	Portfolio	S&P 500
Varket Cap - Wtd Avg	\$109.7B	\$247.4B
Market Cap - Median	\$7.7B	\$21.7B
Dividend Yield (%)	1.89	1.88
Yr P/E Forecast	23.8	22.4
Price/Earnings Ratio	18.3	19.7
ROE (%)	14.9	19.8
Beta - 52W vs. the NYSE	0.96	1.05
Est 3-5 Yr EPS Growth (%)	13.7	13.6
list 3 Yr EPS Growth (%)	15.9	11.7
Number of Securities	1,058	505

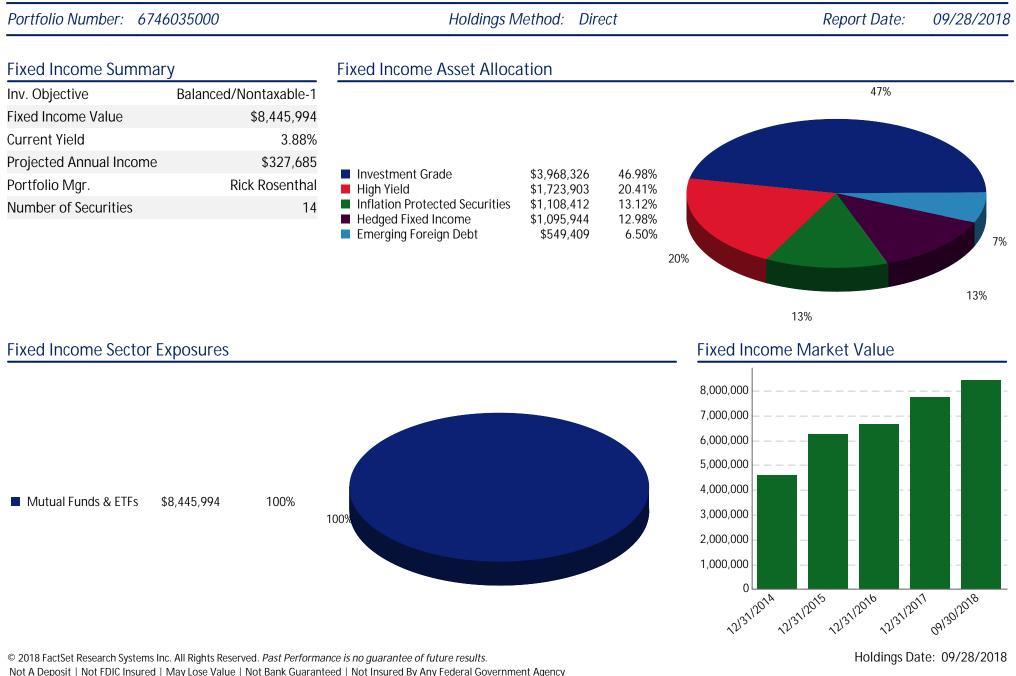
Common Stock Market Cap Distribution



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Fixed Income Overview



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Fixed Income Holdings

Portfolio Number: 6746035000		Holdi	ngs Method:	Direct			Report	Date:	09/28/2018
	Symbol	% of Fixed Income	Portfolio Value	Projected Annual Income	Current Yield	Yield To Maturity	Effective Duration	Years to Eff. Mat	J
Total		100.0	8,445,994	327,685	3.88	5.09	4.72		BBB
Investment Grade		47.0	3,968,326	131,623	3.32	3.70	5.00		BBB-
Mutual Funds & ETFs		47.0	3,968,326	131,623	3.32	3.70	5.00		BBB-
American Century Diversified Bond Fd R6 Cl	ADDVX	6.7	567,135	15,946	2.81	3.89	5.57		BBB
American Century Diversified Bond Fund - I	ACBPX	0.0	1,602	44	2.76	3.89	5.57		BBB
Baird Aggregate Bond Fund Institutional Class	BAGIX	6.8	571,340	16,098	2.82	3.64	6.01		A
Columbia Corporate Income Fund Class I	SRINX	6.7	568,741	16,843	2.96	4.21	6.91		BBB
DoubleLine Total Return Bond Fund Class I	DBLTX	6.8	572,934	21,222	3.70	3.60	4.12		BB
Nuveen Preferred Securities Fund Class I	NPSRX	6.6	557,904	31,338	5.62		4.39		BB
Nuveen Short Term Bond Class I	FLTIX	6.7	567,107	11,226	1.98	3.14	1.66		BBB
PGIM Total Return Bond Fund Class R6	PTRQX	6.6	561,564	18,907	3.37		6.37		BBB
High Yield		20.4	1,723,903	97,049	5.63	6.86	3.90		
Mutual Funds & ETFs		20.4	1,723,903	97,049	5.63	6.86	3.90		
American Century High Income Fund Class Y	NPHIX	10.2	860,380	47,325	5.50	7.01	3.70		В
Federated Institutional High Yield Bond Fu	FIHBX	10.2	863,523	49,723	5.76	6.71	4.10		В
Inflation Protected Securities		13.1	1,108,412	26,895	2.43		6.86		AA
Mutual Funds & ETFs		13.1	1,108,412	26,895	2.43		6.86		AA
Nuveen Inflation Protected Securities Fun	FYIPX	13.1	1,108,412	26,895	2.43		6.86		AA
Emerging Foreign Debt		6.5	549,409	27,643	5.03	6.75	6.01		BB
Mutual Funds & ETFs		6.5	549,409	27,643	5.03	6.75	6.01		BB
TCW Emerging Markets Income Fund I CI	TGEIX	6.5	549,409	27,643	5.03	6.75	6.01		BB
Hedged Fixed Income		13.0	1,095,944	44,475	4.06		-0.20		BB
Mutual Funds & ETFs		13.0	1,095,944	44,475	4.06		-0.20		BB
Driehaus Active Income Fund	LCMAX	6.6	560,145	25,172	4.49		-0.20		
Eaton Vance Global Macro Absolute Return F	EIGMX	6.3	535,800	19,304	3.60				BB

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Portfolio Holdings

Portfolio Number: 6746035000		Hold	lings Meth	od: Direc	t		Report E	Date: 0	09/28/2018
	Symbol	% of Port.	Price	Shares/ Units	Portfolio Value	\$ Cost Basis	\$ Unrealized Gain/Loss	Current Yield	Annual Income
Total		100.00			28,591,021	26,303,291	2,287,730	1.85	529,552
Cash		0.60			171,306	171,306	0	1.95	3,343
Cash Equivalents FIRST AM GOVT OB FD CL Z	31846V567	0.60 0.60	 1.00	 171,306	171,306 171,306	171,306 171,306	0 0	1.95 1.95	3,343 3,343
Fixed	510400307	29.54							
Investment Grade		29.54 13.88			8,445,994 3,968,326	8,649,709 4,086,751	-203,716 -118,425	3.88 3.32	327,685 131,623
Mutual Funds & ETFs American Century Diversified Bond Fd R6 Cl	ADDVX	13.88 1.98	 10.35	 54,796	3,968,326 567,135	4,086,751 595,187	-118,425 -28,052	3.32 2.81	131,623 15,946
American Century Diversified Bond Fund - I	ACBPX	0.01	10.33	155	1,602	1,612	-20,032	2.76	44
Baird Aggregate Bond Fund Institutional Class	BAGIX	2.00	10.47	54,569	571,340	591,074	-19,734	2.82	16,098
Columbia Corporate Income Fund Class I	SRINX	1.99	9.86	57,682	568,741	582,491	-13,750	2.96	16,843
DoubleLine Total Return Bond Fund Class I	DBLTX	2.00	10.34	55,409	572,934	601,436	-28,502	3.70	21,222
Nuveen Preferred Securities Fund Class I	NPSRX	1.95	16.77	33,268	557,904	569,359	-11,455	5.62	31,338
Nuveen Short Term Bond Class I	FLTIX	1.98	9.75	58,165	567,107	579,986	-12,879	1.98	11,226
PGIM Total Return Bond Fund Class R6	PTRQX	1.96	13.96	40,227	561,564	565,606	-4,043	3.37	18,907
High Yield		6.03			1,723,903	1,726,434	-2,531	5.63	97,049
Mutual Funds & ETFs		6.03			1,723,903	1,726,434	-2,531	5.63	97,049
American Century High Income Fund Class Y	NPHIX	3.01	9.49	90,662	860,380	855,871	4,509	5.50	47,325
Federated Institutional High Yield Bond Fu	FIHBX	3.02	9.76	88,476	863,523	870,563	-7,040	5.76	49,723
Inflation Protected Securities		3.88			1,108,412	1,123,310	-14,899	2.43	26,895
Nuveen Inflation Protected Securities Fun	FYIPX	3.88	10.88	101,876	1,108,412	1,123,310	-14,899	2.43	26,895
Emerging Foreign Debt		1.92			549,409	567,092	-17,683	5.03	27,643
TCW Emerging Markets Income Fund I CI	TGEIX	1.92	7.97	68,935	549,409	567,092	-17,683	5.03	27,643
Hedged Fixed Income		3.83			1,095,944	1,146,121	-50,177	4.06	44,475
Driehaus Active Income Fund	LCMAX	1.96	9.68	57,866	560,145	572,042	-11,898	4.49	25,172
Eaton Vance Global Macro Absolute Return F	EIGMX	1.87	8.66	61,871	535,800	574,079	-38,279	3.60	19,304
Equity		63.02			18,016,855	15,324,518	2,692,337	0.83	150,244
U.S. Equity		44.14			12,618,778	10,625,397	1,993,381	0.69	87,039

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Holdings Date: 09/28/2018



Portfolio Holdings

Portfolio Number: 6746035000		Hold	lings Meth	od: Direct			Report	Date:	09/28/2018
	Symbol	% of Port.	Price	Shares/ Units	Portfolio Value	\$ Cost Basis	\$ Unrealized Gain/Loss	Current Yield	Annual Income
Mutual Funds & ETFs		44.14			12,618,778	10,625,397	1,993,381	0.69	87,039
Glenmede Small Capitalization Equity Portf	GTCSX	6.31	32.45	55,591	1,803,935	1,472,899	331,036	0.07	1,223
Harbor Capital Appreciation Fund - Retirem	HNACX	6.56	82.22	22,804	1,874,949	1,346,072	528,878	0.20	3,763
John Hancock Fds III Disciplined Value Fun	JVLIX	6.17	22.96	76,814	1,763,643	1,676,075	87,568	1.02	18,051
T. Rowe Price Blue Chip Growth Fund, Inc.	TRBCX	6.61	114.53	16,503	1,890,123	1,676,075	214,048	0.05	990
T. Rowe Price Mid-Cap Growth Fund, Inc.	RPMGX	6.32	98.15	18,422	1,808,164	1,418,457	389,707		
T. Rowe Price Mid-Cap Value Fund, Inc.	TRMCX	6.03	31.79	54,242	1,724,351	1,619,514	104,837	1.04	17,900
Vanguard Equity Income Fund Admiral Shares	VEIRX	6.13	79.61	22,028	1,753,612	1,416,305	337,307	2.57	45,112
Developed Foreign		13.74			3,929,759	3,248,672	681,087	1.38	54,140
Mutual Funds & ETFs		13.74			3,929,759	3,248,672	681,087	1.38	54,140
Cambiar International Equity Fund Institut	CAMYX	6.86	27.38	71,582	1,959,918	1,729,282	230,636	1.44	28,275
Victory Trivalent International Small-Cap	MISIX	6.89	14.47	136,133	1,969,841	1,519,390	450,451	1.31	25,865
Emerging Foreign		5.14			1,468,317	1,450,448	17,869	0.62	9,065
Mutual Funds & ETFs		5.14			1,468,317	1,450,448	17,869	0.62	9,065
Baron Emerging Markets Fd Inst Shs	BEXIX	2.57	13.35	55,050	734,923	639,696	95,227	0.52	3,798
Neuberger Berman Emerging Markets Equity F	NEMIX	2.57	18.80	39,010	733,395	810,753	-77,358	0.72	5,266
Real Estate		5.90			1,687,103	1,901,123	-214,020	2.86	48,239
U.S. Listed		5.90			1,687,103	1,901,123	-214,020	2.86	48,239
Nuveen Real Estate Securities Fund Cl I	FARCX	5.90	20.04	84,187	1,687,103	1,901,123	-214,020	2.86	48,239
Commodities		0.94			269,763	256,634	13,129	0.01	40
Commodities		0.94			269,763	256,634	13,129	0.01	40
Invesco Balanced-Risk Commodity Strategy F	BRCYX	0.94	6.75	39,965	269,763	256,634	13,129	0.01	40

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Transaction Listing

	ID	Trade Date	Transaction Type	Units	Price	Principal
	—					
Total Equity						
BARON EMERGING MARKETS	06828M876	07/26/2018	PURCHASE AS ASSET	9,105.346	14.230	-129,569.08
INSTITUTIONAL						
CAMBIAR INTL EQUITY FUND INS	00769G543	07/26/2018	PURCHASE AS ASSET	2,812.941	27.990	-78,734.21
GLENMEDE SC EQUITY PORT ADV	378690606	07/09/2018	DISTR. OF EARNINGS			166.77
HARBOR CAPITAL APPRECIATON CL R	411512528	09/04/2018	NULL-ADJ UNITS	22,804.056	81.640	.00
HARBOR CAPITAL APRCTION INST	411511504	09/04/2018	NULL-ADJ UNITS	-22,806.850	81.630	.00
NEUBERGER BERMAN EMERG MKTS EQ	641224415	07/26/2018	PURCHASE AS ASSET	5,563.767	20.200	-112,388.09
VANGUARD EQUITY INCOME ADM	921921300	09/25/2018	DISTR. OF EARNINGS			12,214.27
VICTORY TRIVALENT INTERNATIONAL	92647K309	07/26/2018	PURCHASE AS ASSET	2,842.531	14.710	-41,813.64
SM						
Total: Total Equity						-350,123.98
Total Fixed Income						
AMER CENT DIVERSIFI BOND CLASS I	024932600	07/02/2018	DIV REIN/ALLOC COLL FUND	140.047	10.400	-1,456.49
AMER CENT DIVERSIFI BOND CLASS I	024932600	07/02/2018	ASSET INCOME			1,456.49
AMER CENT DIVERSIFI BOND CLASS I	024932600	08/01/2018	DIV REIN/ALLOC COLL FUND	140.117	10.400	-1,457.22
AMER CENT DIVERSIFI BOND CLASS I	024932600	08/01/2018	ASSET INCOME			1,457.22
AMER CENT DIVERSIFI BOND CLASS I	024932600	09/04/2018	NULL-ADJ UNITS	-54,795.626	10.410	.00
AMER CENT DIVERSIFI BOND CLASS I	024932600	09/07/2018	DIV REIN/ALLOC COLL FUND	154.899	10.410	-1,612.50
AMER CENT DIVERSIFI BOND CLASS I	024932600	09/07/2018	ASSET INCOME			1,612.50
AMERICAN CENTURY DIVERSIFIED	024932410	09/04/2018	NULL-ADJ UNITS	54,795.626	10.410	.00
AMERICAN CENTURY HIGH INCOME FD	024932154	07/02/2018	DIV REIN/ALLOC COLL FUND	450.028	9.430	-4,243.76
YCL						,
AMERICAN CENTURY HIGH INCOME FD	024932154	07/02/2018	ASSET INCOME			4,243.76
Y CL						,
AMERICAN CENTURY HIGH INCOME FD	024932154	08/01/2018	DIV REIN/ALLOC COLL FUND	414.206	9.470	-3,922.53
YCL	-	_	-		-	,
AMERICAN CENTURY HIGH INCOME FD	024932154	08/01/2018	ASSET INCOME			3,922.53
YCL						-,
AMERICAN CENTURY HIGH INCOME FD	024932154	09/04/2018	DIV REIN/ALLOC COLL FUND	490.839	9.480	-4,653.15
YCL			······································			.,

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Transaction Listing

	ID —	Trade Date	Transaction Type	Units	Price	Principal
AMERICAN CENTURY HIGH INCOME FD Y CL	024932154	09/04/2018	ASSET INCOME			4,653.15
BAIRD AGGREGATE BOND FD INSTL	057071854	07/26/2018	DIV REIN/ALLOC COLL FUND	136.291	10.520	-1,433.78
BAIRD AGGREGATE BOND FD INSTL	057071854	07/26/2018	DISTR. OF EARNINGS			1,433.78
BAIRD AGGREGATE BOND FD INSTL	057071854	08/28/2018	DIV REIN/ALLOC COLL FUND	130.164	10.570	-1,375.83
BAIRD AGGREGATE BOND FD INSTL	057071854	08/28/2018	DISTR. OF EARNINGS			1,375.83
BAIRD AGGREGATE BOND FD INSTL	057071854	09/26/2018	DIV REIN/ALLOC COLL FUND	135.708	10.440	-1,416.79
BAIRD AGGREGATE BOND FD INSTL	057071854	09/26/2018	DISTR. OF EARNINGS			1,416.79
COLUMBIA CORPORATE INC FD INSTL	19765N518	07/02/2018	DIV REIN/ALLOC COLL FUND	149.661	9.810	-1,468.17
COLUMBIA CORPORATE INC FD INSTL	19765N518	07/02/2018	ASSET INCOME			1,468.17
COLUMBIA CORPORATE INC FD INSTL	19765N518	08/01/2018	DIV REIN/ALLOC COLL FUND	154.231	9.890	-1,525.34
COLUMBIA CORPORATE INC FD INSTL	19765N518	08/01/2018	ASSET INCOME			1,525.34
COLUMBIA CORPORATE INC FD INSTL	19765N518	09/04/2018	DIV REIN/ALLOC COLL FUND	154.620	9.890	-1,529.19
COLUMBIA CORPORATE INC FD INSTL	19765N518	09/04/2018	ASSET INCOME			1,529.19
DOUBLELINE TOTAL RET BD I	258620103	07/03/2018	DIV REIN/ALLOC COLL FUND	178.978	10.420	-1,864.95
DOUBLELINE TOTAL RET BD I	258620103	07/03/2018	DISTR. OF EARNINGS			1,864.95
DOUBLELINE TOTAL RET BD I	258620103	08/02/2018	DIV REIN/ALLOC COLL FUND	173.179	10.380	-1,797.60
DOUBLELINE TOTAL RET BD I	258620103	08/02/2018	DISTR. OF EARNINGS			1,797.60
DOUBLELINE TOTAL RET BD I	258620103	09/05/2018	DIV REIN/ALLOC COLL FUND	177.057	10.410	-1,843.16
DOUBLELINE TOTAL RET BD I	258620103	09/05/2018	DISTR. OF EARNINGS			1,843.16
DRIEHAUS ACTIVE INCOME FUND	262028855	09/20/2018	DIV REIN/ALLOC COLL FUND	510.267	9.680	-4,939.38
DRIEHAUS ACTIVE INCOME FUND	262028855	09/20/2018	DISTR. OF EARNINGS			4,939.38
EATON VANCE GLOBAL MACRO FD CL I	277923728	07/02/2018	DISTR. OF EARNINGS			1,608.64
EATON VANCE GLOBAL MACRO FD CL I	277923728	07/31/2018	DISTR. OF EARNINGS			1,608.64
EATON VANCE GLOBAL MACRO FD CL I	277923728	08/31/2018	DISTR. OF EARNINGS			1,608.64
EATON VANCE GLOBAL MACRO FD CL I	277923728	09/28/2018	DISTR. OF EARNINGS			1,608.64
FEDERATED INST HI YLD BD FD	31420B300	07/02/2018	DIV REIN/ALLOC COLL FUND	423.180	9.680	-4,096.38
FEDERATED INST HI YLD BD FD	31420B300	07/02/2018	ASSET INCOME			4,096.38
FEDERATED INST HI YLD BD FD	31420B300	08/01/2018	DIV REIN/ALLOC COLL FUND	443.680	9.740	-4,321.44
FEDERATED INST HI YLD BD FD	31420B300	08/01/2018	ASSET INCOME			4,321.44
FEDERATED INST HI YLD BD FD	31420B300	09/04/2018	DIV REIN/ALLOC COLL FUND	451.728	9.760	-4,408.87
FEDERATED INST HI YLD BD FD	31420B300	09/04/2018	ASSET INCOME			4,408.87
NUVEEN INFLATION PRO SEC CL I	670690387	07/02/2018	ASSET INCOME			4,227.90

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Transaction Listing

	ID —	Trade Date	Transaction Type	Units	Price	Principal
NUVEEN INFLATION PRO SEC CL I	670690387	08/01/2018	ASSET INCOME			4,482.60
NUVEEN INFLATION PRO SEC CL I	670690387	09/04/2018	ASSET INCOME			1,680.82
NUVEEN PREFERRED SECS & INC FD	670700400	07/02/2018	DIV REIN/ALLOC COLL FUND	154.207	16.700	-2,575.25
CLI						
NUVEEN PREFERRED SECS & INC FD	670700400	07/02/2018	ASSET INCOME			2,575.25
CLI						
NUVEEN PREFERRED SECS & INC FD	670700400	08/01/2018	DIV REIN/ALLOC COLL FUND	153.458	16.860	-2,587.31
CLI						
NUVEEN PREFERRED SECS & INC FD	670700400	08/01/2018	ASSET INCOME			2,587.31
CLI						
NUVEEN PREFERRED SECS & INC FD	670700400	09/04/2018	DIV REIN/ALLOC COLL FUND	154.175	16.860	-2,599.39
CLI						
NUVEEN PREFERRED SECS & INC FD	670700400	09/04/2018	ASSET INCOME			2,599.39
CLI						
NUVEEN SHORT TERM BOND FUND CL I	670678648	07/02/2018	ASSET INCOME			959.70
NUVEEN SHORT TERM BOND FUND CL I	670678648	08/01/2018	ASSET INCOME			959.76
NUVEEN SHORT TERM BOND FUND CL I	670678648	09/04/2018	ASSET INCOME			1,046.87
PGIM TOTAL RETURN BOND CL R6	74440B884	07/02/2018	DIV REIN/ALLOC COLL FUND	129.844	14.090	-1,829.50
PGIM TOTAL RETURN BOND CL R6	74440B884	07/02/2018	ASSET INCOME			1,829.50
PGIM TOTAL RETURN BOND CL R6	74440B884	08/01/2018	DIV REIN/ALLOC COLL FUND	105.388	14.080	-1,483.87
PGIM TOTAL RETURN BOND CL R6	74440B884	08/01/2018	ASSET INCOME			1,483.87
PGIM TOTAL RETURN BOND CL R6	74440B884	09/04/2018	DIV REIN/ALLOC COLL FUND	128.028	14.100	-1,805.20
PGIM TOTAL RETURN BOND CL R6	74440B884	09/04/2018	ASSET INCOME			1,805.20
TCW EMERGING MARKETS INCOME	87234N765	07/02/2018	DIV REIN/ALLOC COLL FUND	204.380	7.860	-1,606.43
FUND						
TCW EMERGING MARKETS INCOME	87234N765	07/02/2018	DISTR. OF EARNINGS			1,606.43
FUND						
TCW EMERGING MARKETS INCOME	87234N765	08/01/2018	DIV REIN/ALLOC COLL FUND	182.664	8.070	-1,474.10
FUND						
TCW EMERGING MARKETS INCOME	87234N765	08/01/2018	DISTR. OF EARNINGS			1,474.10
FUND						
TCW EMERGING MARKETS INCOME	87234N765	09/04/2018	DIV REIN/ALLOC COLL FUND	189.006	7.820	-1,478.03
FUND						

Investment products and services are:



Transaction Listing

	ID	Trade Date	Transaction Type	Units	Price	Principal
TCW EMERGING MARKETS INCOME FUND	87234N765	09/04/2018	DISTR. OF EARNINGS			1,478.03
Total: Total Fixed Income						19,792.21
Total Real Estate						
NUVEEN REAL ESTATE SECS I	670678507	07/02/2018	DIV REIN/ALLOC COLL FUND	535.239	20.380	-10,908.18
NUVEEN REAL ESTATE SECS I	670678507	07/02/2018	DISTR. OF EARNINGS			10,908.18
NUVEEN REAL ESTATE SECS I	670678507	09/14/2018	CAPITAL GAINS DISTRIBUTION			22,430.52
NUVEEN REAL ESTATE SECS I	670678507	09/14/2018	CAPITAL GAINS DISTRIBUTION			4,665.08
NUVEEN REAL ESTATE SECS I	670678507	09/18/2018	DIV REIN/ALLOC COLL FUND	1,325.616	20.440	-27,095.60
Total: Total Real Estate						.00
Total Cash Equivalents						
Cash	00000000	07/26/2018	FEE COLLECTION			-4,894.44
Cash	00000000	07/30/2018	CASH DISBURSEMENT			-4,548.68
Cash	00000000	08/28/2018	FEE COLLECTION			-4,994.32
Cash	00000000	08/30/2018	CASH DISBURSEMENT			-4,601.62
Cash	00000000	09/26/2018	FEE COLLECTION			-5,023.62
Cash	00000000	09/27/2018	CASH DISBURSEMENT			-4,630.27
FIRST AM GOVT OB FD CL Z	31846V567	07/02/2018	ASSET INCOME			734.71
FIRST AM GOVT OB FD CL Z	31846V567	07/03/2018	PURCHASE AS ASSET	7,530.950	1.000	-7,530.95
FIRST AM GOVT OB FD CL Z	31846V567	07/10/2018	PURCHASE AS ASSET	166.770	1.000	-166.77
FIRST AM GOVT OB FD CL Z	31846V567	07/26/2018	SELL ASSET	-4,894.440	1.000	4,894.44
FIRST AM GOVT OB FD CL Z	31846V567	07/27/2018	SELL ASSET	-362,505.020	1.000	362,505.02
FIRST AM GOVT OB FD CL Z	31846V567	07/30/2018	SELL ASSET	-4,548.680	1.000	4,548.68
FIRST AM GOVT OB FD CL Z	31846V567	08/01/2018	PURCHASE AS ASSET	1,608.640	1.000	-1,608.64
FIRST AM GOVT OB FD CL Z	31846V567	08/01/2018	ASSET INCOME			719.13
FIRST AM GOVT OB FD CL Z	31846V567	08/02/2018	PURCHASE AS ASSET	6,161.490	1.000	-6,161.49
FIRST AM GOVT OB FD CL Z	31846V567	08/28/2018	SELL ASSET	-4,994.320	1.000	4,994.32
FIRST AM GOVT OB FD CL Z	31846V567	08/30/2018	SELL ASSET	-4,601.620	1.000	4,601.62
FIRST AM GOVT OB FD CL Z	31846V567	09/04/2018	PURCHASE AS ASSET	1,608.640	1.000	-1,608.64
FIRST AM GOVT OB FD CL Z	31846V567	09/04/2018	ASSET INCOME	,		261.84
FIRST AM GOVT OB FD CL Z	31846V567	09/05/2018	PURCHASE AS ASSET	2,989.530	1.000	-2,989.53
				,		,

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Transaction Listing

	ID	Trade Date	Transaction Type	Units	Price	Principal
	—					
FIRST AM GOVT OB FD CL Z	31846V567	09/26/2018	PURCHASE AS ASSET	7,190.650	1.000	-7,190.65
FIRST AM GOVT OB FD CL Z	31846V567	09/27/2018	SELL ASSET	-4,630.270	1.000	4,630.27
Total: Total Cash Equivalents						331,940.41

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action-packed conclusion to the year domestic momentum heading into an 4Q 2018 investment views: Positive

Quarterly outlook

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Executive summary

find ourselves at an interesting juncture. Our analysis suggests that the global course after over nine-and-a-half years into a global equity market bull market? further economic weakness may result in asset prices following suit or stay the economic data. What is an investor to do? Do you anticipate that potential performance has demonstrated some momentum inconsistent with softening particularly outside of the United States. However, relatively favorable asset economy remains on firm footing, although we are seeing mild deterioration, As we enter the year's final quarter and contemplate the path forward, we

more restrictive ones central banks remain, on balance, prone to easier money policies versus corporate profits remain robust, credit conditions are favorable and global for much of 2017 and early 2018 in a globally synchronized fashion. Further, that slowdown comes from a favorable base built up over several years and current environment. While economic growth is showing signs of slowing, We continue to advocate a slight pro-growth portfolio orientation in the

meetings that will provide guidance on where it may steer policy into 2019, domestic central bank - the U.S. Federal Reserve (Fed) - hosts key follows helps guide you into the fourth quarter and beyond may react. We will keep you apprised of our views and hope the content that yet a minor capital market response, may escalate to levels where markets trade negotiations, which to date have driven considerable media attention some legislative movements, but room for surprises always exists. Finally, U.S. midterm elections will also prove noteworthy, with markets anticipating to a faster pace of interest rate increases than is currently discounted. The with markets concerned about the potential for a Fed that could transition Risks remain and several key catalysts await in the fourth quarter. The

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Global economic views

growth could provide some boost to inflation, although it food prices and flat energy prices. Accelerating wage likely to subside in the coming months, reflecting weaker be a meaningful headwind next year. Inflation is also growth while growing tariffs and trade war issues could easier global monetary policy continue to be a tailwind to that we may have passed the peak for now. Tax cuts and the world, although recent weaker data indicates to us U.S. economic growth remains among the most solid in neighborhood, but growth may slow to finish the year may be insufficient to stem the moderation. We think the U.S. economy is the best house in the

- unemployment rate is touching the lowest levels since pace in three years at 2.9 percent year over year as U.S. economic growth accelerated to the fastest job openings data (inception March 2001). total unemployed for the first time in the history of the 2001 and July job openings (6.9 million) exceeded continue to support growing consumer spending. The of June 30, 2018. A robust labor market is likely to
- . price indices been a primary driver of the higher gains for headline housing and transportation costs. Energy prices have prices have been boosted generally by growth in target (2 percent) to start the third quarter. Core expenditure (PCE) prices, reached the Fed's stated (excluding food and energy) personal consumption The Fed's preferred inflation measure, core
- . States remain relatively accommodative for now in the past year. Financial conditions in the United sheet holdings of bonds by 4 percent for the year Europe and Japan. The Fed has reduced balance accommodation, in contrast to central banks in The Fed has continued to remove monetary

despite the recent changes in policy ended in July and increased interest rates four times

growth peaks Europe and Japan appear to be past their respective

due to continued monetary stimulus. However, unlike programs at least through year-end. We estimate that and Bank of Japan (BOJ) continuing asset purchase pipeline to provide a catalyst for additional acceleration. the United States, there is likely little fiscal stimulus in the a recession in the near term is unlikely in either region accommodative, with the European Central Bank (ECB) have moderated. Central bank policies remain sentiment surveys have softened and inflation trends continue well into next year. Business and consumer somewhat disappointing and we expect this trend to States, especially Japan and the eurozone, has been developed market economies outside the United The economic momentum story across major

- quarter 2017. Business and consumer sentiment growth in both economies achieved in the third and Japan has rolled over, with peak year-over-year Gross domestic product (GDP) growth in Europe surveys have rolled over, and with little prospect of fiscal stimulus growth, are likely to continue to slow.
- Inflation trends in Europe and Japan have begun to trends are likely to remain weak. and consumer sentiment, leads us to believe inflation soften despite the continuing monetary stimulus. Softer food prices, combined with weaker business

face of weaker currencies Emerging market growth continues to slow in the

slowing across this segment. While some economies are to be straining emerging market currencies and rates. market growth. Tighter U.S. monetary policy appears modest risk to overall economic activity for now. levels. Potential tariffs from the United States remain a very solid overall growth, though at somewhat slower economies, such as China and India, continue to post believe most are likely to avoid recession for now. Major amid crises, such as Turkey, Venezuela and Argentina, we The momentum of economic growth is likely to continue U.S. dollar strength remains a challenge for emerging



Equity markets

We expect U.S. equities to trend higher into yearend, albeit with greater volatility and at a more subdued pace

U.S. equities are beginning the fourth quarter amid a generally favorable fundamental backdrop, spurred by strong earnings growth while the degree of investment difficulty has risen. On balance, we expect equities to trend higher into year-end, absent ramping inflation and a looming recession. Our year-end 2018 and 2019 price targets for the S&P 500 are 3,000 and 3,325, respectively.

The fundamental backdrop of rising earnings, nonproblematic inflation and still relatively low interest rates provide valuation support while serving as the basis for stocks to trend higher

Consensus earnings estimates for 2018 and 2019 are approximately \$160 and \$175 as of the end of the third quarter, according to Bloomberg and FactSet. This reflects year-over-year earnings growth of roughly 20 percent and 10 percent, respectively. Rising earnings typically equate to rising stock prices. The projected slowing in the rate of earnings growth in 2019 over 2018 levels while looming on the horizon, seems well telegraphed.

Valuations, although elevated, are short of extremes, implying continued support for stocks. The S&P 500 ended the third quarter trading at roughly 18.1 times 12-month forward estimates, modestly above the 25-year average of 17.1, according to Bloomberg.

The degree of investment difficulty has increased, a potential headwind for future performance Factors impacting sentiment appear to be increasing,

thus warranting a cautious near-term bias.

- Year-to-date performance leadership is narrow, with the Information Technology, Consumer Discretionary and Healthcare sectors leading all other sectors by nearly a three-to-one or higher margin. Narrow performance leadership is typically indicative of deteriorating market fundamentals and/ or investor angst.
- [3] Important disclosures provided on page 9.

- Inflationary pressures, while not widespread, are more prevalent. The pace of inflation is important because price-earnings multiples are apt to trend lower, commensurate with the pace of rising inflation. Relatedly, it is difficult to envision price-earnings multiple expansion serving as a lever for higher stock prices in an environment where inflation may be surfacing and the pace of earnings growth is projected to slow.
- Interest rates are on the cusp of change. Rising interest rates present increased competition for equities as the yield curve continues to flatten. In September, the difference between the 10-year and two-year U.S. Treasury notes reached the lowest level in more than a decade. Should the two-year rate exceed the 10-year rate, resulting in an inverted yield curve, sentiment is likely to wane in anticipation of a potential corporate credit crunch, resulting in a shift toward more defensive sectors and companies.
- Tariff-related activities have the potential to damage business confidence, interrupt the global supply chain, negatively impact company earnings and weigh on stock prices. The implications of tariffs remain a work-in-progress, with timing and magnitude being unknowns.
- Midterm elections add to political and business uncertainty. A change in House and/or Senate control following the November elections could imply that many of the items that have helped propel equities higher over the past two years may be subject to change. At a minimum, a change in control would likely spur rotation among sectors and companies.

<u>Neutral outlook for foreign developed equities as</u> <u>slowing momentum offsets healthy earnings growth</u> We view opportunities for foreign developed market equities as fairly balanced for the remainder of 2018 and looking into early 2019. Current economic conditions in Europe and Japan are healthy and provide a generally positive backdrop for equities. Corporate profits across foreign developed markets are estimated to grow at



in that country remain below the central bank's targets. into 2019. The BOJ remains committed to both asset after 2018, they have indicated that interest rates in the ECB is looking to end its asset purchase program Finally, monetary policy is expected to remain supportive and is at or near 20-year lows relative to U.S. equities. a strong earnings recovery in the United Kingdom. a healthy 19 percent over the full year in 2018, led by purchases and low interest rates as inflation and growth the region would likely remain at current low levels well for risk assets throughout developed economies. While Valuation of foreign developed equities has moderated

contrast compared to positive U.S. equity price trends foreign developed equities remains weak and in sharp momentum, or the trend in stock price movements, for remain skeptical toward Japanese equities, as evidenced corporate profitability of "Japan, Inc.," foreign investors to also decelerate to a still healthy but slower rate of first half of 2018. Corporate profit growth is expected analysis of a broad range of macroeconomic indicators in Europe appears to have moderated based on our by net outflows of investor funds in 2018. Finally, price growth of 8 percent. Despite notable improvements in Tempering our positive outlook, economic momentum The Japanese economy has also decelerated in the

supportive central banks with softening macroeconomic data, decelerating earnings growth and weak relative Balancing improved valuation, healthy earnings and developed equities. price trends, we maintain a neutral outlook on foreign

Neutral outlook for emerging market equities remains despite challenging market performance

market countries. In particular, rising U.S. interest rates of rising U.S. interest rates, a rising U.S. dollar relative to into 2019, and retain our neutral outlook. An environment equities as fairly balanced for the remainder of 2018 and the second half of 2018. This combination creates one of other currencies and rising oil prices has persisted into We also view opportunities and risks in emerging market the most challenging macro environments for emerging

> increases the competitiveness of U.S. Treasury yields equities. Of note, the interest rate on the two-year U.S to other riskier investments, such as emerging markets emerging market equity index. Treasury note is equivalent to the dividend yield on the

in Turkey). spiraling inflation (34 percent in Argentina and 18 percent conditions due weak economic fundamentals and for investment, are experiencing near-crisis financial market countries highly dependent on foreign capital equities. Finally, Turkey and Argentina, two emerging riskier assets, such as investments in emerging market to increase the "premium" that investors demand for the world's two largest economies, has also served negotiations between the United States and China. In addition, uncertainty regarding ongoing trade

and infrastructure that connects China to the world) emerging market countries are in solid fundamental and negative price momentum of emerging market emerging markets. and the growing ranks of middle class consumers in economy (areas such as healthcare, the environment market equities, we continue to have a positive view of discount relative to U.S. equities. And within emerging market equities has moderated and is at a substantial an estimated 10 percent in 2019. Valuation of emerging earnings in emerging market equities are estimated to rise middle-class tax cuts and regulatory reforms. Corporate offset trade-related uncertainty, including monetary easing, variety of measures to stimulate the economy in order to shape. China's policymakers have recently enacted a equities, the global economy remains healthy and most U.S. equities in 2018. Despite the challenging environment underperformance of emerging market equities relative to "thematic" approaches that focus on China's maturing The confluence of all of these factors has led to significant

balancing country specific risks and trade uncertainty and relatively moderate valuations. While recent price with Chinese policy stimulus, still healthy earnings growth We remain neutral on emerging market equities

[4] Important disclosures provided on page 9



declines present an appearance of value, we continue to watch for a reversal in the challenging macro conditions described above and a commensurate decline in risk "premium" before adjusting our forward view.

Fixed income markets

Yields likely rise modestly based on Fed policy, inflation and strong Treasury bond issuance

Bond yields are still low by historical standards. We expect yields to continue to trend higher, which is a negative headwind for bond investors since rising yields equate to falling prices. Catalysts for yields to trend higher include further Fed interest rate increases, rising inflation expectations, stable U.S. growth, increased U.S. Treasury debt issuance (due to a rising fiscal deficit) and softer foreign investor demand for U.S. Treasuries. Outside the United States, central banks are gradually removing policy accommodation via rate hikes and slowing central bank asset purchases, which further leads to upward pressure on yields.

Investment grade and high yield credit valuations are expensive by historical comparisons, but strong corporate fundamentals, a robust domestic economy and still-supportive monetary conditions justify a continued neutral allocation.

- Core inflation measures appear to be stabilizing, though a strong job market and rising wages may yet put upward pressure on prices. As it currently stands, a modest degree of re-pricing in inflation expectations should apply incremental upward pressure to bond yields.
- We expect four total interest rate hikes from the Fed in 2018, which includes one more increase at the December meeting. This is in line with the Fed's median forecast. In 2019, the median forecast is for three hikes. Market-based odds call for one more this year (December) and two next year, which we believe underappreciates the Fed's likely path. Treasury yields should move modestly higher as the market further acknowledges the Fed's resolve.

- We expect the Fed to continue unwinding its balance sheet at a modest and deliberate pace. On a net basis, global central banks are still injecting liquidity into markets via asset purchases, though we expect net purchases will continue to fall as we approach 2019.
- Later in 2019, monetary policy could become slightly restrictive if growth trends weaken. While this may eventually put pressure on corporate bonds (and economic growth in general) domestic credit and economic fundamentals appear robust for the time being.
- Ongoing deficit spending should necessitate elevated U.S. Treasury issuance for the foreseeable future. This should contribute to upward pressure on bond yields as investors digest increasing supply.

Maintain shorter-than-normal bond maturities

We advocate for shorter-than-normal bond portfolio maturities due to the current limited give-up in yields and our expectation for higher rates. Treasury bonds, particularly those with shorter maturities, offer increased competition and a more balanced risk/reward versus riskier income-producing assets.

Balanced risk/reward between corporate credit and U.S. Treasuries

Incremental yields for investment grade corporate bonds relative to U.S. Treasuries remain near historically low levels. A constructive economic backdrop and strong corporate fundamentals mean this relationship may remain near these low levels despite deceleration in global growth and monetary policy.

High yield bonds offer incremental yield relative to investment grade corporates and U.S. Treasuries, but rich valuations leave little room for error. Limited supply has been a major contributor to the resilience of high yield bonds throughout 2018 despite volatility early in the year. While bank loans have historically offered lower risk and lower return alternative to high yield bonds, deteriorating issuance quality is likely to result in credit



losses that surpass investor expectations when the credit cycle eventually ends. We strongly advocate for active management within the high yield space, reflecting the higher risk and diverse nature of the market.

Balanced view of municipal debt, with elevated valuations offset by limited supply

Like corporate credit markets, municipal bond valuations are richer than historical averages. However, limited supply continues to support prices and municipal bonds may provide value for taxable investors in higher tax brackets. Longer term, legacy liabilities, such as underfunded pensions, increased healthcare spending and deferred maintenance on infrastructure, may pose risks to certain segments of the municipal bond market. For nontaxable or low-tax investors, municipals with longer maturity profiles may offer more compelling value relative to longer maturity Treasury and investment grade corporate bonds.

Risks in non-U.S. bonds leads us to prefer currency. hedged or U.S. dollar-denominated investments Vields in developed markets remain quite low, though like U.S. yields, are trending higher. Some countries are still experiencing bond yields below zero. Monetary policy outside the United States remains in the early stages of removing accommodation, which should push yields higher. Coupled with risks from currency volatility, we believe exposure to foreign developed market bonds is unattractive, especially for bonds denominated in foreign currencies. On a currency-hedged basis, the investment picture is mixed, but with higher rates and lower central bank liquidity likely ahead, we prefer U.S. markets.

For investors with higher-than-average risk tolerance, emerging market debt remains an opportunity for diversification, though ongoing volatility is likely

Emerging market debt has begun to recover slightly in the third quarter, though returns are still negative for the year. Weakening emerging market currencies and crises in a small number of countries have fueled negative

> returns. Continued volatility is a clear risk, driven by currency risk and potentially exacerbated by additional Fed rate hikes. However, valuations are near long-term medians, unlike the historically rich levels witnessed in most other segments of the global bond market. We remain neutral on emerging market debt and continue to recommend active management. Like non-U.S. developed markets, incurring emerging market foreign currency risk has often resulted in uncompensated price volatility. As such, we advocate for U.S. dollardenominated bonds within the emerging market bond category.

Real estate markets

Real estate providing solid income while rising rates creating headwinds

Centrally located, Class A property prices have generally been flat for the better part of two years now. Vacancy rates appear to be rebounding from recent lows and property income growth has come under pressure. We expect the deceleration in income growth to continue as more supply continues to grow, on average. Valuations remain rich, with incomes relative to property values near all-time low levels. Rising U.S. Treasury yields, especially relative to real estate market incomes, are likely to provide future pressure on prices.

Furthermore, commercial mortgage interest rates are now only 0.25 percent below the average earnings rate for centrally located, Class A properties. As the Fed continues to raise rates and inflationary pressures build, the spread between mortgage rates and property income yields could compress further. Historically, prices have come under pressure as commercial mortgage rates reach the level of the property market's earnings yield. While current levels of mortgage rates relative to earnings is indicating caution, we believe investors are likely to at least earn the current income of real estate investments. We remain tactically cautious on real estate since Fed interest rate increases could dislodge valuations from historically expensive levels, causing price declines in commercial real estate.



Commodities markets

Trade wars and emerging market turbulence pressure commodity prices

and, potentially, global GDP. This lessens the risk of months. Trade wars, Fed tightening and economic the United States has led to increases in the dollar, unanticipated supply shocks. Furthermore, higher However, increased tariffs could reduce global trade off amid a synchronized global economic recovery. five years ago. This spare capacity was being worked global commodity markets remain well supplied. Spare weakness in commodity prices. In general, most crises in several emerging market countries (Venezuela, and oil have come under pressure over the past few Commodity markets from grains to industrial metals remainder of the year. which should continue to pressure commodities for the growth prospects and a more active central bank in capacity was built when prices were at all-time highs Argentina, Turkey) have all contributed to the broad

Alternative investments

Opportunities in alternative investments remain favorable but require caution

private capital remains strong due to the higher expectec of the increasing volatility and price dispersion among caution. Hedge funds should be able to take advantage in alternative investments remain favorable but require the conflicting outlook, when appropriate, opportunities may extend into the fourth quarter and beyond. Despite midterm elections and trouble in emerging markets that can be attributable to the escalation of trade tariffs, U.S. United States side-stepped geopolitical pitfalls. Pessimism optimistic and pessimistic. The optimism is due to the capital raised for both private equity and private debt over returns over traditional stock and bond portfolios. companies, regions and asset classes. Demand for favorably to company earnings and guidance while the third quarter rewarding investors as markets reacted the past few years. However, prudence is required due to the large amount of As we head into the fourth quarter, it is easy to be both

The path to outsized returns is oftentimes that less traveled

through a private capital fund is the longer investment securities that are financially sound and selling securities new issuance and the insatiable demand for yield. use of leverage and weakening bond covenants, with uniquely positioned to potentially profit by differentiating and healthcare stocks, 2) high yield bonds, 3) global difficult to time when a market is at the bottom. period to deploy capital as events unfold since it is expected to trade lower due to poor financial condition. with prices detached from economic reality by buying An experienced fund manager can identify securities by the supply/demand imbalance between minimal credit prices being driven less by fundamentals than and structured credits markets, we see increased between innovators and followers. In certain high yield Healthcare sectors, we believe alternative managers are within the market or sector. In the Technology and lack of research in the space or the velocity of change emerging markets. Dispersion can be due to either a structured credits and 4) distressed debt within and losers in the public markets is within: 1) technology We find that the greatest dispersion between winners The possible advantage to investing in these markets

Emerging markets are a different story. Three countries, Brazil, Argentina and Turkey, are in various degrees of financial distress. Investors' first reaction is often to sell out of emerging markets and wait until the dust settles. This year, selling pressure has pushed some emerging market equity indices down 20 percent as of early September. The indiscriminate selling provides attractive investment opportunities, but timing when to invest is difficult. As stated by one emerging markets hedge fund manager, "it is akin to catching a falling knife." History shows emerging markets recover from these selloffs and can reward managers with outsized returns depending on the ability to identify and invest in undervalued assets before an "all clear" signal is given.



Below are a few of our thoughts on hedge funds and private capital investment opportunities.

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- application that changes how we use our smart of biotech stocks reacting to favorable/unfavorable price declines and increases (plus/minus 25 percent) matter of months. This is observed by the abrupt company's drug can render the drug obsolete in a leading the charge and those left behind. habits, etc. The result is a recalibration of companies phones to communicate, shop, monitor our exercise technology companies can be attributable to a new FDA rulings or drug trial results. Disruption among treatment showing greater efficacy over a competing destruction." For instance, a firm with a new drug losers in these sectors. Funds profit from "creative innovation and frequent turnover among winners and Hedged equity: We have a favorable outlook for the Healthcare and Technology sectors. There is constant
- and its financial stability helps to avoid the significant analysis and the trading activity in the markets, or high yield and structured credit funds can generate drawdowns resulting from shoddy analysis Knowing the full extent of a security's weak covenants surface is the key to success in these markets by opportunities that appear to look good on the "technicals" driving bonds prices. Not being deceived to understand the dynamics between fundamental only funds. Most important is the ability of the funds superior returns with less risk than traditional longinvestment return. We believe having exposure to interest rates since credit quality is the key driver of in these markets have a low sensitivity to rising and distressed debt in emerging markets. Securities strategies continue to be high yield, structured credit Hedged fixed income: Our highest conviction
- infinite number of choices very quickly. Fast delivery e-commerce supply chain requires up to three times documents stored in "the cloud." E-commerce is number of servers required for all our pictures and driving strong demand for LIRE. requires the "last mile" distribution network, which is customers expecting e-commerce to deliver a nearly brick and mortar supply chain. This is due to more warehouse and logistics than the traditional many of us. What most of us do not know is the brick and mortar sales. That is not a surprise to United States and growing three times faster than approximately 10 percent of total retail sales in the the growth in e-commerce and storage for the vast real estate (LIRE). Demand for LIRE is driven by Private equity: An area of interest is light industrial
- **Private debt:** Finding funds that do not accept too much capital is a challenge. Private debt funds are awash in capital looking for loans to make. This makes us wonder about the credit quality of the loans being made and what will happen when there is an economic slowdown. That said, we have been able to identify a few funds that are adhering to sound and conservative underwriting standards. Overall, it is a market where we remain very selective. This is captured in the traders' adage, "sometimes the best trades are the ones you don't do."

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based on client goals, objectives and tolerance for risk. Not all recommended asset classes will be suitable for every portfolio. portfolios, guidelines are in place concerning the construction of portfolios and how investments should be allocated to specific asset classes Diversification and asset allocation do not guarantee returns or protect against losses. Based on our strategic approach to creating diversified

capitalization-weighted index of 500 widely traded stocks that are considered to represent the performance of the stock market in general. guaranteed for accuracy. Indexes shown are unmanaged and are not available for investment. The S&P 500 Index is an unmanaged Past performance is no guarantee of future results. All performance data, while deemed obtained from reliable sources, are not

equity. Investors considering an investment in private equity must be fully aware that these investments are illiquid by nature, typically represent a and funds the potential to invest directly into private companies or participate in buyouts of public companies that result in a delisting of the public specific characteristics associated with investing in private capital and impact investment funds. Private equity investments provide investors can magnify potential losses or gains. Always refer to a Fund's most current offering documents for a more thorough discussion of risks and other of investment strategies than traditional investments in stocks or bonds, including the risks of using derivatives, leverage, and short sales, which investment funds are speculative and involve a higher degree of risk. These investments usually involve a substantially more complicated set sales, which can magnify potential losses or gains. Restrictions exist on the ability to redeem or transfer interests in a fund. Private capital more complicated set of risk factors than traditional investments in stocks or bonds, including the risks of using derivatives, leverage and short profile and tax situation. Hedge funds are speculative and involve a high degree of risk. An investment in a hedge fund involves a substantially requirements. It is important to consult with your investment professional to determine how these investments might fit your asset allocation, risk are able to tolerate the full loss of an investment. These products are not suitable for every investor even if the investor does meet the financial strategies. There is no guarantee that the investment program will be successful. Alternative investments are designed only for investors who and risks related to renting properties (such as rental defaults). Alternative investments very often use speculative investment and trading subject to fluctuations in the value of the underlying properties, the effect of economic conditions on real estate values, changes in interest rates changes, credit risk, economic changes, and the impact of adverse political or financial factors. Investments in real estate securities can be Income on municipal bonds is free from federal taxes, but may be subject to the federal alternative minimum tax (AMT), state and local taxes changes and the financial condition of the issuers of municipal securities. Interest rate increases can cause the price of a bond to decrease. principal and interest payments. The municipal bond market is volatile and can be significantly affected by adverse tax, legislative or political redemption, corporate events, tax ramifications, and other factors. Investment in debt securities typically decrease in value when interest rates income securities are subject to various risks, including changes in interest rates, credit quality, market valuations, liquidity, prepayments, early risks than investing in more developed countries. In addition, concentration of investments in a single region may result in greater volatility. standards and other risks associated with future political and economic developments. Investing in emerging markets may involve greater International investing involves special risks, including foreign taxation, currency risks, risks associated with possible difference in financial infrequent availability of independent credit ratings for private companies long-term binding commitment and are not readily marketable. The valuation procedures for these holdings are often subjective in nature. Private total return, but involve certain risks. Changes in economic conditions or other circumstances may adversely affect a bond issuer's ability to make to principal and interest than higher-rated securities. Investments in high yield bonds offer the potential for high current income and attractive rise. The risk is usually greater for longer-term debt securities. Investments in lower-rated and non-rated securities present a greater risk of loss Equity securities are subject to stock market fluctuations that occur in response to economic and business developments. Investing in fixed debt investments may be either direct or indirect and are subject to significant risks, including the possibility of default, limited liquidity and the There are special risks associated with an investment in commodities, including market price fluctuations, regulatory changes, interest rate