



## RECREATION AND COMMUNITY SERVICES DEPARTMENT

QUINLAN COMMUNITY CENTER  
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### CITY COUNCIL STAFF REPORT

Meeting: June 19, 2018

#### **Subject**

Agreement with Dan Gertmenian for the Math Olympiad education program for the period of July 1, 2018-June 30, 2019.

#### **Recommended Action**

Authorize the City Manager to execute an agreement with Dan Gertmenian for the Math Olympiad youth program for the one-year period of July 1, 2018 - June 30, 2019.

#### **Description**

The City currently has an agreement with Dan Gertmenian to provide instruction for the Math Olympiad youth program, which is taught to youths in grades 4-8. Due to the success of the program, the annual contract will exceed the \$175,000 threshold for the coming year, therefore requiring City Council approval.

#### **Discussion**

The Math Olympiads program is currently one of the most popular academic/enrichment programs to be offered by the Recreation and Community Services Department. The overwhelmingly positive community reception has been a result of the extraordinary teaching talent of the instructor and supplementary benefits the program brings. Students who enroll in the program not only receive personalized math instruction, but also participate in 4-6 math-themed family events throughout the year. The instructor's teaching acumen and hands-on community engagement far transcend the expectations for our instructors, and his success can be seen in the consistently full classes with waitlists.

#### **Fiscal Impact**

During the 2017/18 school year, there were 328 students enrolled in the program, and the gross revenue surpassed last year's amount by about 5%. Staff has increased the class fee to meet the growing demand from the community for the program and the additional staffing requirements by the contractor. Chess and

additional math and volunteer programs may be offered for the 2018/19 year, but this will depend on the overall demand of both programs. The requested encumbered amount has taken into account the additional compensation of these programs. The total student enrollment and revenue breakdown for the City from 2010 to 2018 is shown below:

<b>Contract Year</b>	<b>Total Enrollment</b>	<b>Total Revenue</b>	<b>City Net Revenue</b>
2010-11	140	\$ 74,170.00	\$ 27,000.00
2011-12	174	\$ 92,525.00	\$ 31,900.00
2012-13	259	\$ 147,000.00	\$ 48,700.00
2013-14	332	\$ 247,425.00	\$ 86,700.00
2014-15	358	\$ 301,451.00	\$ 105,124.38
2015-16	358	\$ 327,879.00	\$ 114,924.00
2016-17	355	\$ 382,238.42	\$ 143,202.56
2017-18	328	\$ 410,128.00	\$ 157,752.27
<b>2010-18 Totals</b>	<b>2304</b>	<b>\$ 1,982,816.42</b>	<b>\$ 715,303.21</b>

City staff anticipates that the Math Olympiad program class will generate approximately \$417,000 in gross revenue in the 2018-19 fiscal year, with an offset of \$271,000 to the Consultant.

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Prepared by: Daniel Mestizo, Recreation Coordinator

Reviewed by: Christine Hanel, Assistant Director of Recreation and Community Services

Approved for Submission by: David Brandt, City Manager

Attachments:

A – Draft Agreement