

RECREATION AND COMMUNITY SERVICES DEPARTMENT CITY HALL 10300 TORRE AVENUE • CUPERTINO, CA 95014-3255 TELEPHONE: (408) 777-3110 www.cupertino.org

CITY COUNCIL STAFF REPORT Meeting: August 2, 2016

<u>Subject</u>

Execute a contract with Dan Gertmenian for the Math Olympiad and Chess program for the period of August 1, 2016 to June 30, 2017.

Recommended Action

Authorize the City Manager to negotiate and execute a contract with Dan Gertmenian for the Math Olympiad program and Chess Instruction for the one-year period of August 1, 2016 - June 30, 2017.

Description

The City currently has an agreement with Dan Gertmenian to provide instruction for the Math Olympiad program, which is taught to youths in grades 4-8. Due to the success of the program, the annual contract will exceed the \$175,000 threshold for the coming year, therefore requiring City Council approval.

Discussion

The Math Olympiads program is currently one of the most popular academic/enrichment programs to be offered by the Recreation and Community Services Department. During the 2015/16 school year, there were 347 students enrolled in the program, and the gross revenue (\$318,000) surpassed last year's amount by 15%. Staff has increased the class fee by 9% to meet the growing demand from the community for the program and the additional staffing requirements by the contractor. Staff will continue to conduct informal market analyses to ensure the Math Olympiads program remains fiscally competitive with outside organizations. Chess may continue to be offered for the 2016/17 year, but this will depend on the overall demand of both programs; the requested encumbered amount has taken into account the additional compensation of the chess program.

Fiscal Impact

City staff anticipates that the Math Olympiad program class will generate approximately \$343,000 in gross revenue with an offset of \$240,000 to the Consultant.

Prepared by: Danny Mestizo, Recreation Coordinator

Reviewed by: Dave Jahns, Recreation Supervisor

Reviewed by: Christine Hanel, Acting Director of Recreation and Community Services

Approved for Submission by: David Brandt, City Manager

Attachment: A- Draft Agreement