

**EXHIBIT B**  
**Statement of Work**

**Implementation and Training Costs**

<b>Implementation</b>	<b>Service Hours</b>	<b>Hourly Unit Rate</b>	<b>Price</b>
<b>Project Management</b>	<b>120.00</b>	<b>\$150</b>	<b>\$18,000</b>
<b>Discovery (requirement gathering and process review)</b>	<b>90.00</b>	<b>\$125</b>	<b>\$11,250</b>
<b>Configuration (one time setup)</b> Organization Setting Financial Settings Activities Setup Facility Setup Custom Workflows and Business Processes Staff Setup and Schedules Reporting and Dashboard Public Portal	<b>120.00</b> 5.00 14.00 10.00 10.00 24.00 10.00 24.00 24.00	<b>\$125</b>	<b>\$15,000</b>
<b>Training</b> General Applications and Platform Registration Training Reservation Training Membership Training Point of Sale Training Public Access Training Financial Training Video Training Library	<b>240.00</b> 54.00 26.00 26.00 26.00 22.00 22.00 22.00 44.00	<b>\$125</b>	<b>\$30,000</b>
<b>Custom Development and Integration</b>	<b>TBD</b>	<b>\$250</b>	<b>\$ 0</b>
<b>Travel and Incidentals</b>			<b>30,000</b>
<b>Data Migration and Validation</b>	<b>240.00</b>	<b>\$150</b>	<b>\$36,000</b>
<b>Go-Live (switch over to PerfectMind)</b>	<b>40.00</b>	<b>\$150</b>	<b>\$ 6,000</b>
<b>Total One Time Implementation Cost</b>			<b>\$146,251</b>

- All components/modules of the PerfectMind solution are included in the product cost

- PerfectMind is an all-inclusive annual subscription cost
- Support and Maintenance are included in the annual subscription cost of the PerfectMind solution