

# Cupertino TICC Briefing



verizon<sup>✓</sup>



**Technology Information &  
Communications Commission**

**Dec 2, 2020**

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# Agenda

Introductions (all)

Verizon Profile in Public Sector

Cupertino Needs Journey

Verizon Smart Technology Framework

- Traffic/Transportation
- Future Proof Architecture/Case Studies
- Climate Monitoring (Bosch)
- Irrigation
- Noise Measurement - Intelligent Video

Conclusions & Next Steps

# Be Community Ready.

Public Sector

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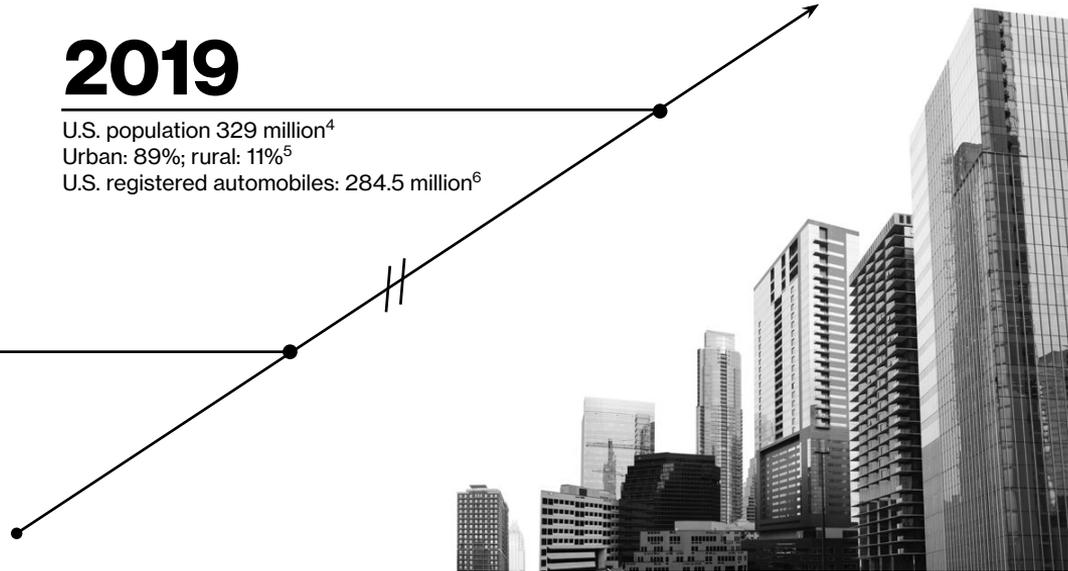
# Pressures on government are increasing, placing more demand on fiscal and human services.

## 1950

U.S. population was 152 million<sup>1</sup>  
Urban: 60%; rural: 40%<sup>2</sup>  
U.S. registered automobiles: 25 million<sup>3</sup>

## 2019

U.S. population 329 million<sup>4</sup>  
Urban: 89%; rural: 11%<sup>5</sup>  
U.S. registered automobiles: 284.5 million<sup>6</sup>



1 <https://www.census.gov/population/estimates/nation/popclockest.txt>

2 <https://www.census.gov/population/censusdata/table-4.pdf>

3 <https://www.fhwa.dot.gov/ohim/summary95/mv200.pdf>

4 <https://www.multpl.com/united-states-population/table/by-year>

5 <https://www.census.gov/content/dam/Census/library/publications/2016/acs/acsgeo-1.pdf>

6 <https://hedgescompany.com/automotive-market-research-statistics/auto-mailing-lists-and-marketing/>

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# Cloud adoption is making it easier to help securely deliver constituent services.

## 20-60%

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A significant percentage of agency workloads are already in the cloud – between 20-60% for most agencies.<sup>1</sup>

## 50%

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Almost 50% of government organizations are actively using cloud services.<sup>2</sup>

## 100%

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One hundred percent of cloud applications will include artificial intelligence by 2025.<sup>3</sup>

1 <https://macquariegovernment.com/blog/new-ovum-study-shows-govt-ict-evolution-underway/>

2 <https://www.gartner.com/smarterwithgartner/understanding-cloud-adoption-in-government/>

3 <https://www.oracle.com/corporate/pressrelease/ooow18-mark-hurd-keynote-102318.htm>

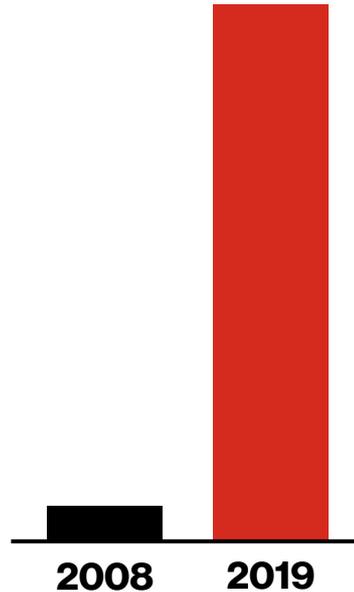
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# Security incidents are increasing exponentially.

# 90

In 2008, there were 90 data breaches studied as a part of the Verizon Data Breach Investigations Report.<sup>1</sup>



# 3,950

Verizon analyzed 32,002 security incidents, of which 3,950 were confirmed data breaches spanning 81 countries worldwide.<sup>2</sup>

# 61%

Ransomware is 61% of malware incidents for the **public sector** in 2020.<sup>3</sup>

<sup>1</sup> 2009 Data Breach Investigations Report, Verizon. [https://enterprise.verizon.com/resources/reports/2009/2009\\_databreach\\_rp.pdf](https://enterprise.verizon.com/resources/reports/2009/2009_databreach_rp.pdf)

<sup>2</sup> 2020 Data Breach Investigations Report, Verizon

<sup>3</sup> 2020 Data Breach Investigations Report, Verizon, Page 69

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# 2020: The power of one



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# Ongoing network investments for reliable levels of service

**\$145B** invested since 2000 in network infrastructure



We invest billions of dollars every year to expand our network services and capacity, and to build even more powerful networks for tomorrow. All so you can continue to carry out your mission.



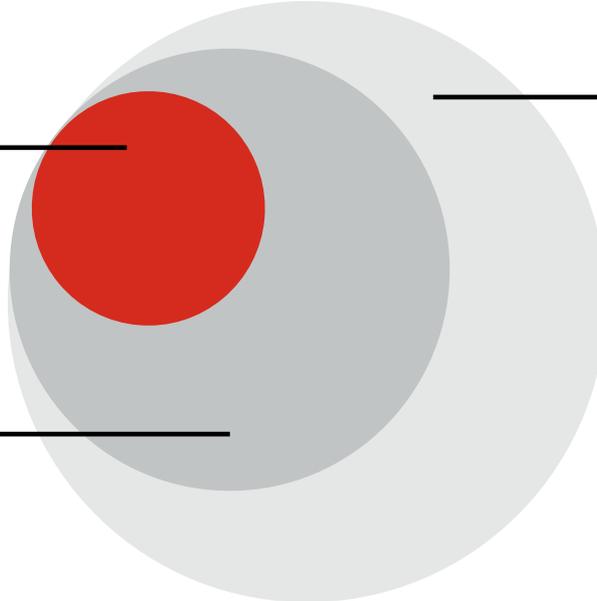
# The Verizon Intelligent Edge Network

## Connectivity

4G LTE  
5G Ultra Wideband  
Fiber  
Global IP

## Platforms

ThingSpace (IoT)  
Security



## Solutions and services

IoT-enabled solutions  
Customer experience  
Security solutions  
Networking  
Application services  
(IT Services)  
Communication  
Mobility  
Professional Services  
Managed Services

# Ecosystem for a complete solution

## Connectivity



## Collaboration and CX



## Security



## Cloud



## IoT



## CPE



## VADs



## System integrators and channel partners



**“We don’t wait for the future – we build it for and with our customers.”**

**Tami Erwin**

President, Verizon Business Group

# Delivering Public Value

“We are not looking for pitches that oversell products; we are looking for solutions to problems facing the City.

Please respond in this spirit.”

- *Smart Cities Pilot Project*



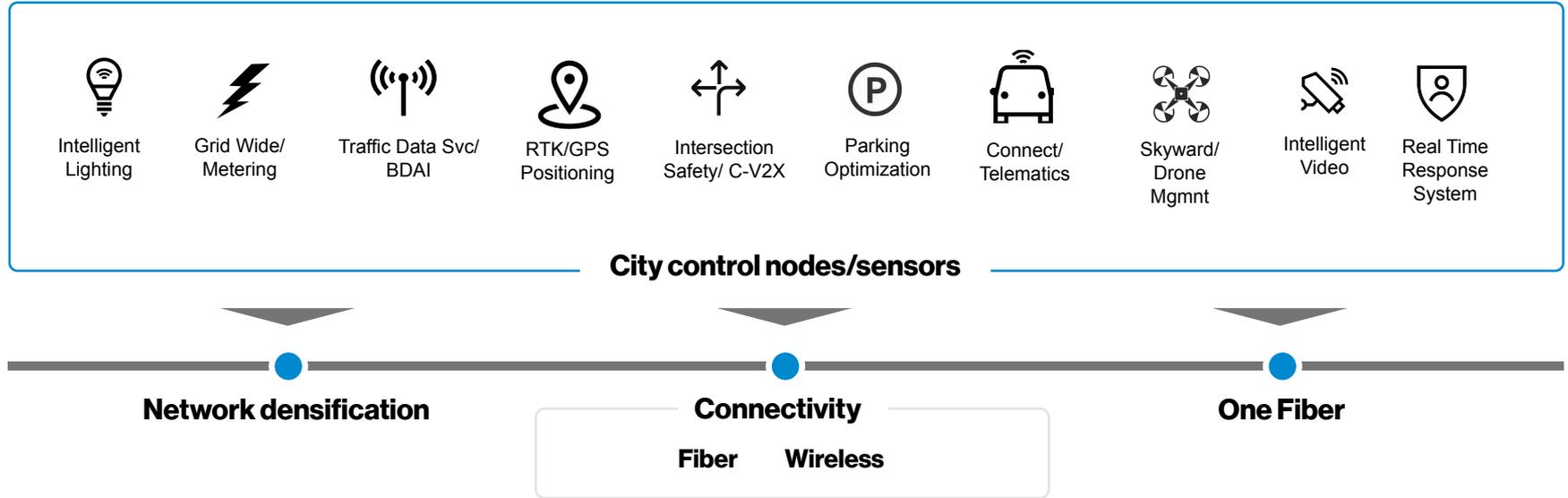
## Technology, Information and Communication Commission

### FY 2020-21 Work Program

Project/Task	Project Objective	Estimated Completion
<b>Pilot - Adaptive Traffic Signaling</b>	Utilize the City's Traffic Management System to test impact of enhanced adaptive traffic signaling. This will be done through software modifications and/or the addition of IOT devices such as intelligent cameras and sensors.	Summer 2021
<b>Pilot - Multimodal Traffic Count</b>	Utilize the City's Traffic Management System and/or IOT equipment to provide the number of vehicles, pedestrians and bike traffic that moved through a given area, e.g., intersection, roadway or trail.	Summer 2021
<b>Climate Monitoring - Pilot</b>	Utilize IOT sensors to measure particulate and pollution levels	Spring 2021
<b>Pilot - Water Scheduling Based on Moisture Content</b>	Utilize IOT sensor to measure ground moisture content. Use this information to better manage water irrigation within medians. Additionally, these IOT sensors may better pinpoint water leaks.	Winter 2020
<b>Pilot - Noise Measurement</b>	Utilize inexpensive IOT sensors to measure/categorize noise	Winter 2020

# Our Vision

Improve quality of life through a data driven approach to driving the right decisions.



Improving sustainability and efficiency | Reducing crime and increasing security | Enhancing citizen experience

# Better Managing Parking and the Curb

verizon  
Parking Optimization Dashboard Reports Alerts Management

Marietta City  
Today, February 20, 2020

10:00 AM - 5:30 PM

**Avg occupancy**  
52%  
Decrease 39% ↓  
Yesterday\* 72%

**Total turnover**  
895  
Increase 3% ↑  
Yesterday\* 868

**Avg dwell time**  
Average 23 min  
Yesterday\* 22 min  
Min 8 min 8 min  
Max 35 min 35 min

**Revenue parking**  
\$2,385  
Estimated  
Increase 3% ↑  
Yesterday\* \$2,314

**Violations overstay**  
0  
Total count  
No change  
Yesterday\* 0

**Active alerts**  
10 Critical 27 Major 30 Minor  
Acknowledged 14  
Unacknowledged 3  
Total 17

Manual override

Areas & spaces  
14 Spaces selected

- 52 Park Ave
- 73 Westchester storage lot
- Area 51 Southbay
- Arena Street External Lot
- Central Parking Lot - Marietta C...
- Central Parking Lot - Westfield s...
- East Parking Lot - Marietta Coni...
- KSU Marietta East Parking
- Lanier Parking Systems
- Marietta Square East Parking Di...
- Marietta Square Parking
- Marietta Square Parking Deck
- Parkway Lot 2Z

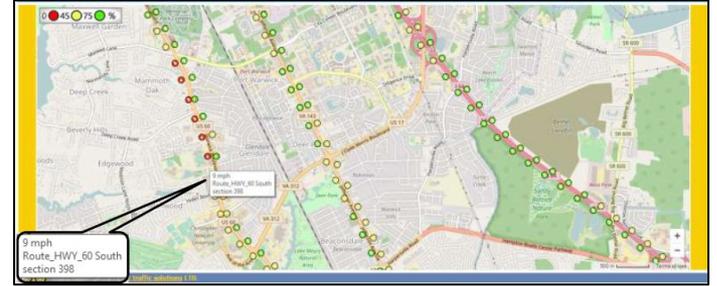
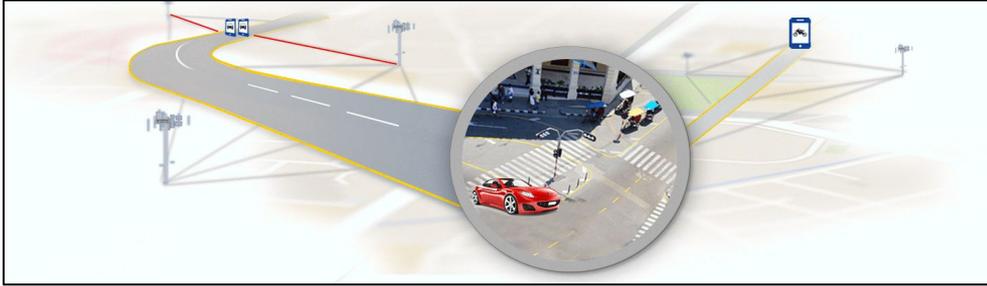
Updated POD layout.

Current occupancy  
● 0-25% ● 25-50% ● 50-75% ● 75-100%



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# Traffic Data Services (TDS)



**Traffic Data Services (TDS) anonymously measures the movement of devices in vehicles using the communication messages they exchange with nearby cell towers**

- TDS does not rely on triangulation of cellular signals
- TDS detects unique interaction patterns as a device travels down a particular corridor
- TDS “virtual sensors” – spaced at 0.2-mile intervals – measure traffic every 2.5 minutes
  - TDS provides aggregate traffic measures, such as average speed & travel time

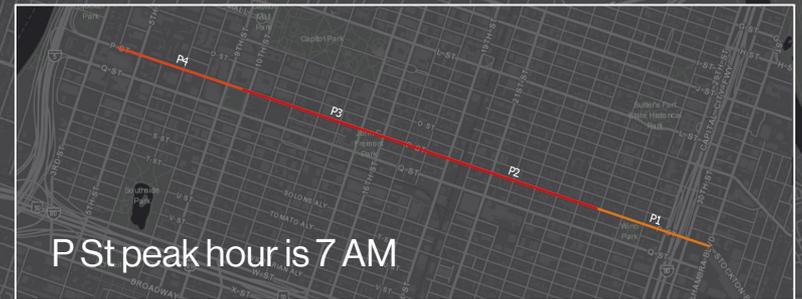
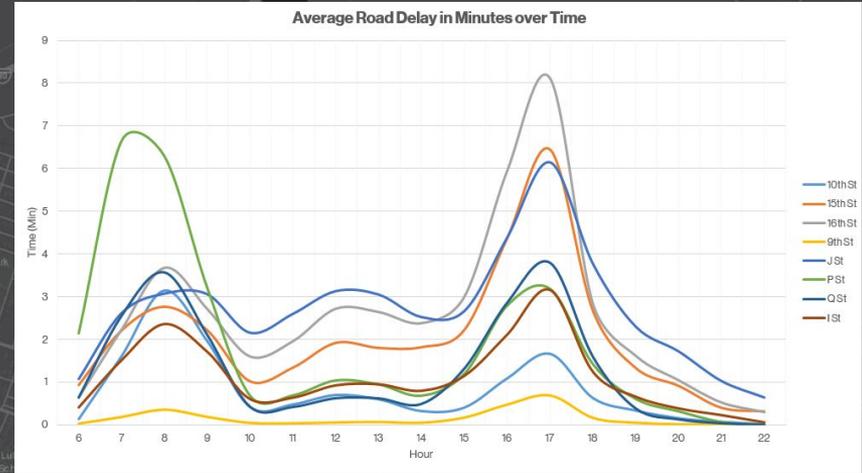
16

# TDS - Traffic Analytics

- 16th St. showed the highest delays @ the peak hour (5 PM)
- P St. peak hour is at 7 AM

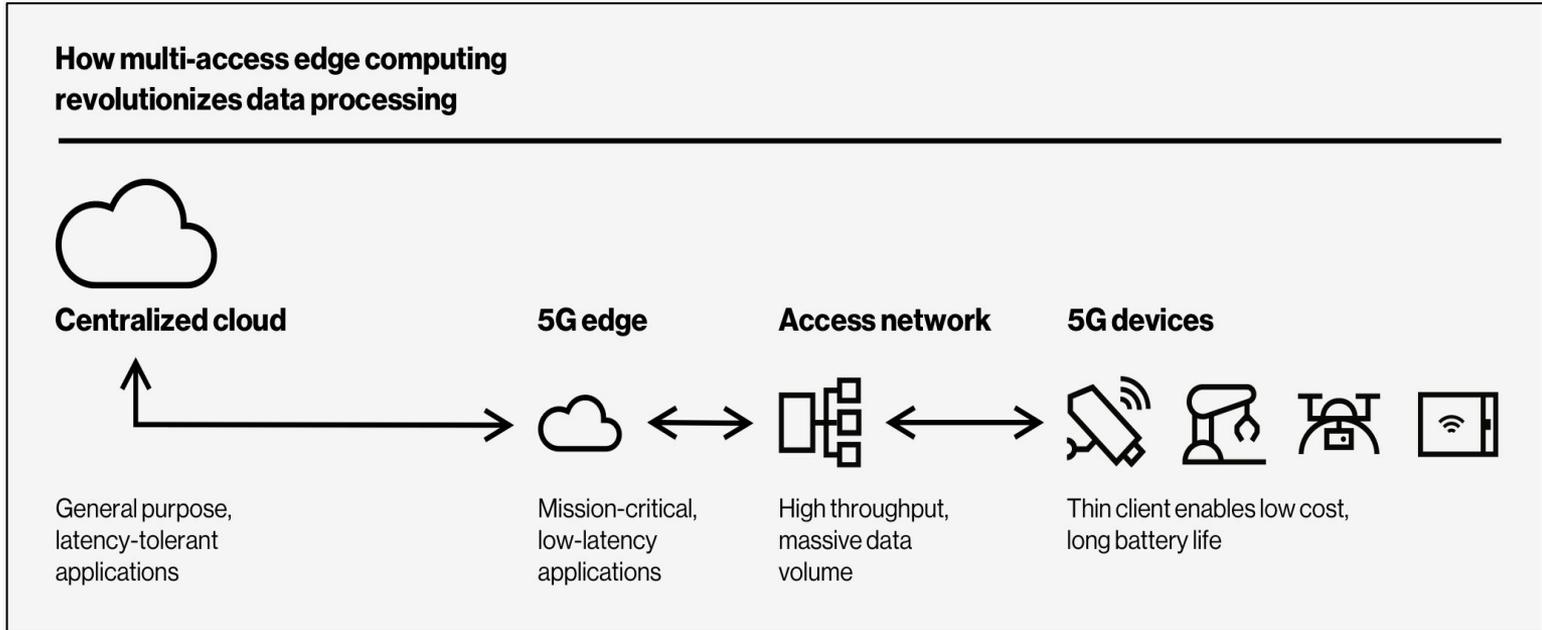
Street Delay @ Peak in Sec.

MEAN_Q2_2019_delay
≤11.3
≤30.0
≤57.1
≤96.2
≤164.3





# 5G/MEC as Catalysts for Disruption

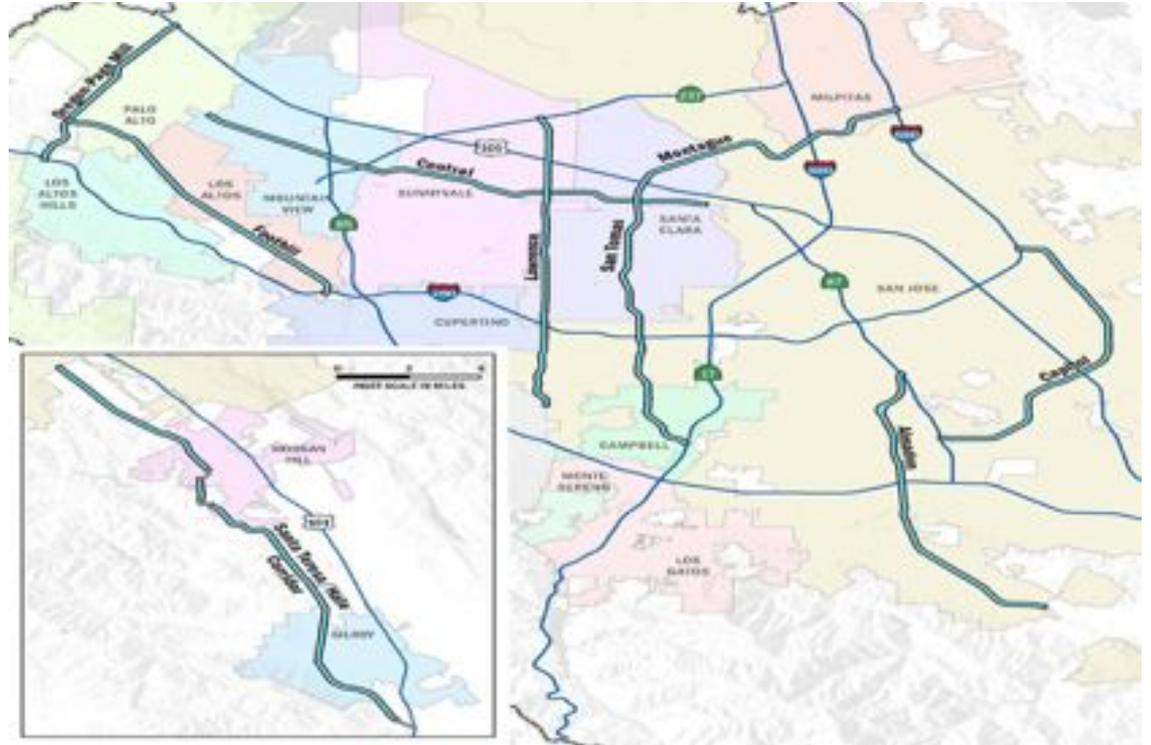


- ❑ **Partner w/AWS**
- ❑ **Off-load low-latency processing**
- ❑ **Run analytics at the edge**
- ❑ **Leverage existing infra**
- ❑ **Mine the data**

# Case Study - Santa Clara County

## Integrated TDS into responsive signaling platform for County's 8 expressways

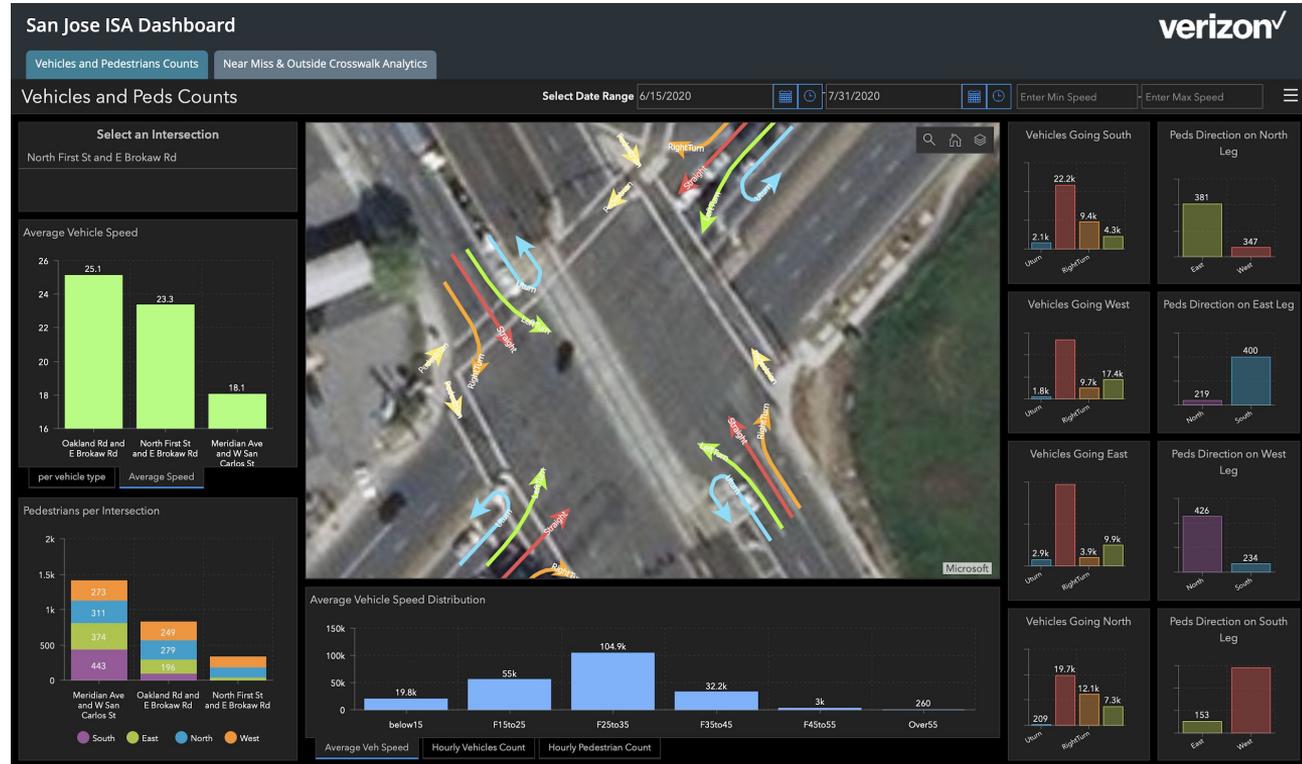
- TDS replacing bluetooth sensors as a source for real time speed data, integrated into TrafficWare responsive signal timing platform
- TDS offering higher resolution, more frequent updates
  - Every .25 miles at 2.5 min interval vs. 2 miles every 15 min for bluetooth
- Significant ROI and savings
  - Minimize capex and cost to maintain equipment



# Case Study - San Jose

## Delivering traffic counts and analytics to support City's Vision Zero Traffic Safety Program

- Deployed turn-key solution, comprising video sensors, communication backhaul, and ARC-GIS based custom dashboard
- Metrics include vehicles and ped counts, turning movements, speeds, and near miss analytics
- Enabling infrastructure and policy decisions to increase traffic safety and inform longer term Vision Zero strategy



# Case Study - Santa Cruz

## Partnered with community, leveraging parking and traffic analytics, to enhance safety

- Violations and misuse of parking lots covering stretch of road segment along the ocean, but no mechanism to monitor and enforce
- Deployed turn-key solution, comprising video sensors, communication backhaul, and cloud based dashboard
- Metrics included dwell time, turnover, no. of violations, ped/bike/vehicle counts
- Delivered data and insights to justify enforcement and inform broader strategy covering other priorities (traffic safety, environment impact studies)
- Great example of citizen/community led engagement

## CAN LIMITING PARKING TIME CURB CRIMINAL ACTIVITY AT A WEST CLIFF DRIVE PARKING LOT?

BY JOEL HERSCH



Photo courtesy of west cliff/manor neighborhood group

The view over Cowell's Cove from West Cliff Drive is an iconic one. It's a scene that includes the bustling Municipal Wharf, the Santa Cruz Beach Boardwalk, the mountains beyond, and arguably one of the most popular surf breaks in the state—Cowell's itself. All that makes it a very popular place to park, largely for coastal access—waves, ocean views, beaches—but also just for hanging out. This leaves room for all kinds of activity, mostly benign, but also occasionally problematic.

One of those problematic incidences at the Cowell's parking lot, right by the stairs down to the beach, in June of last year, led to a neighborhood group forming to take a closer look at the nature of parking time in the lot. To do that, group member Al Ramadan—a tech executive who lives near the lot in question—developed a plan to collect a year's worth of data using a Verizon parking sensor device called the NetSense Solution.

An aerial photograph of a city skyline at sunset. The sun is low on the horizon, casting a warm orange glow over the city. The sky is filled with soft, blue and purple clouds. In the foreground, several tall skyscrapers are visible, including a prominent dark glass building on the right. A river or canal winds through the city. A white rectangular text box is overlaid on the left side of the image.

# Bosch Air Quality Solutions

Monitor. Understand. Improve.

We significantly contribute to life quality and environmental protection by improving air quality.

# Air quality solutions - Our mission

Air Quality solutions – products and services for life



Our mission is to understand, react and anticipate the demands of our customers.

To find the best solution we provide accurate and reliable emission and certified air quality data through real time monitoring, predictive functions, data processing and validation.

We empower our customers through concerted approaches due to our high-level expertise in the atmospheric effects chains.

That means we support in a closed loop ecosystem:

the emission, the transmission and the air quality in order to fulfill our goal of products and services for life.

## Better air quality

Throughout close cooperation with cities around the globe

## Reduced emissions

Optimized combustion engine technologies

## Locally emission free

Scalable electrical powertrains for all vehicle classes

## Ensure compliance to air quality thresholds

Via environment sensitive traffic management and emission monitoring control

# Immission Monitoring Box (IMB)

We monitor with a high precision measurement device to gain an accurate view of the air quality and to identify pollution sources.



## Parameters



Gases: NO<sub>2</sub>, O<sub>3</sub>, CO, SO<sub>2</sub>

Particles: PM<sub>2.5</sub> and PM<sub>10</sub>

Air data: relative humidity (RH), temperature, pressure

- Certified**  
according to EU air quality directive 2008/50/EC (39. BImSchV) and BOSCH guarantee for data accuracy over life-time. <sup>1)</sup>
- Accurate**  
air quality monitoring with high time and spatial resolution.
- Local measurement data**  
can be send to the cloud for analysis and further processing; wireless data connectivity offers remote monitoring.
- Robustness**  
towards disturbances<sup>2)</sup> due to intelligent correction functions and HW measures.
- Sustainability**  
draw up precise air quality dispersion maps, make forecasts and enable emission sensitive traffic management to improve. <sup>3)</sup>

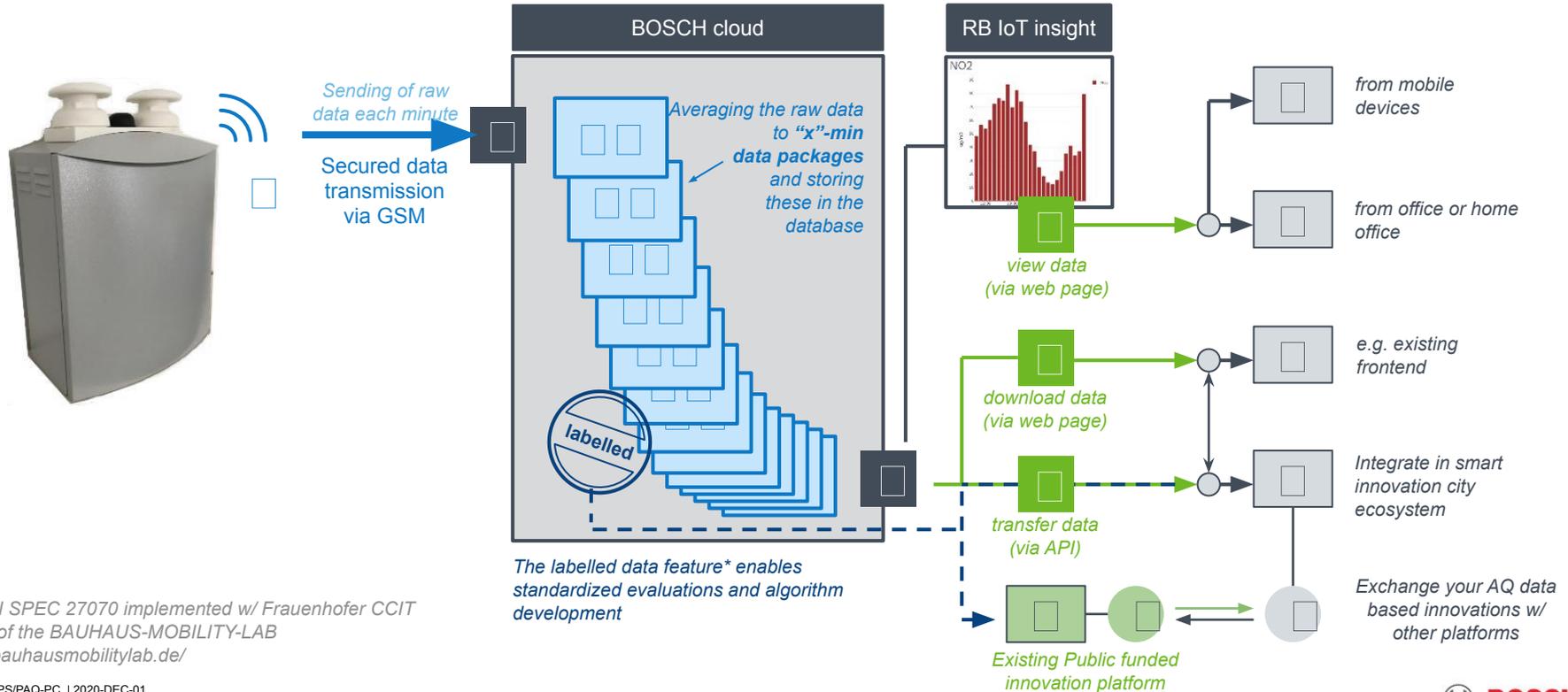
<sup>1)</sup> through external test laboratory

<sup>2)</sup> e.g. humidity, temperature

<sup>3)</sup> By installing a network of IMBs, an Immission Monitoring System (IMS)

# Immission Monitoring Box (IMB)

World wide data access via BOSCH Cloud solutions allowing multiple processing options with further future potentials



\* acc. DIN SPEC 27070 implemented w/ Fraunhofer CCIT as part of the BAUHAUS-MOBILITY-LAB <https://bauhausmobilitylab.de/>

# Immission Monitoring Network



6.2 km

14 km<sup>2</sup>

Location of IMBs  selected based on specific city data, traffic flow and meteorological data.

Example: Ludwigsburg, Germany

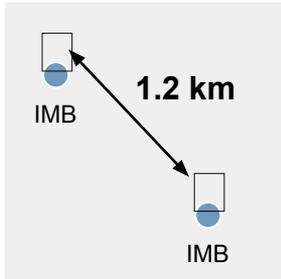
# IMB: monitoring grid layout criteria

The monitoring grid is mostly driven by the application driver slogan “If you don’t measure it – you can’t manage it – you will not fix it”

## measure

RB case study: City of Russelsheim (DE)

Use case: local **spot check monitoring** for

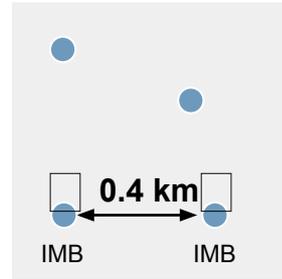


Grid density:  high mid low

## manage

RB case study: City of Ludwigsburg (DE)

Use case: **continuous AQ monitoring** in

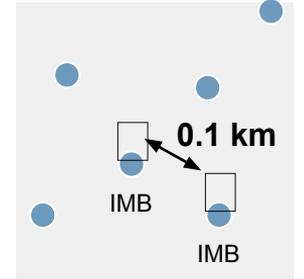
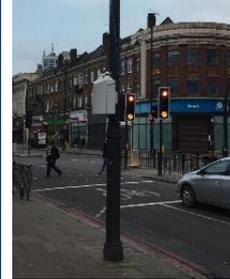


Grid density:  high mid low

## fix

RB case study: Traffic for London (UK)

Use case: **spot check monitoring** to proof effectiveness of applied measure



Grid density:  high mid low

# What makes us special

We explore complex relations in the field of air quality management.

## Monitoring network, max. transparency on AQ situation

- Certified, high-quality measurement of air quality
- Identification of pollution sources
- Sensor know-how and robust experience in IoT & cloud

## Validating

- Proof of measure effectiveness
- Comparison before / after measure introduction



## Understanding, analysis and simulation of dispersion from pollution source into wide area

- How emission translates to immission
- Expertise in modelling and simulation
- High resolution dispersion map (5m/1h)

## Improving measures, tailored locally

- Microscopic emission models (20m/1h)
- E.g. Environment Sensitive Traffic Management



## Company Profile

- **HQ: Salt Lake City, Utah**
- **43,000+ shipping customers**
- **Tens of billions of data points**
- **Offices: France & Korea**
- **88 countries in 2019**



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# How Monnit Works

## Wireless Sensors



Over 50 Different  
Wireless Sensor  
Types Available.

## Wireless Gateway



Ethernet, Cellular  
USB and Serial  
Gateways Available.

## Online Monitoring Software



Access Anytime From  
Anywhere. Free and Premium  
Versions Available.

## Mobile Apps and Alerts



Stay Connected Anywhere  
You Are. Instant Notification With  
Free Text and Email Alerts.



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# 80+ WIRELESS SENSORS

The grid displays various sensor types, including:

- ENVIRONMENTAL:** TEMPERATURE, HUMIDITY, MOTION DETECTION, OPEN / CLOSED, G-FORCE SNAPSHOT, VIBRATION METER.
- POWER:** CURRENT METERS (0-1mA, 0-20mA), VOLT DETECT (200V, 1-50V), PULSE COUNTERS (SINGLE-INPUT, 4-INPUT), PHASE METER, ACTIVITY VIBRATION COUNTING, ACTIVITY DETECTION.
- MOTION:** LIGHT METER, LIGHT DETECTION, COMMERCIAL ULTRASONIC, COMPASS, MAGNET DETECTION, ACTIVITY TIMER, FLEX, ASSET.
- Other Sensors:** WATER TEMP, RTD HIGH/LOW TEMPERATURE, DUCT TEMPERATURE, THERMOCOUPLE, QUAD TEMPERATURE, WATER DETECT, WATER ROPE, FORCE AVG, 0-200 VDC METER, 0-500 VAC-VDC METER, VOLTAGE DETECT, 50 PSIG PRESSURE METER, 300 PSIG PRESSURE METER, 8 INCH LIQUID LEVEL SENSOR, 24 INCH LIQUID LEVEL SENSOR, PM2.5 AIR QUALITY, VEHICLE COUNTER, SERIAL DATA BRIDGE, LOCAL ALERT, 10 AMP CONTROL, 30 AMP CONTROL, THERMOSTAT, RANGE EXTENDER.

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# Take control of security with smarter monitoring.

Verizon Intelligent Video



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# Protect what's important with Intelligent Video.

Our cloud-based Intelligent Video and Remote Monitoring help you:



Record high-quality HD video with cameras at the edge. Wireless and wireline connectivity are supported



Use edge analytics to spot unusual or abnormal behaviors



Trigger alerts to employees and public safety personnel



Get relevant video in front of key personnel in near real time



Flexible storage options—on premises or in the cloud—for short- or long-term needs

**Within seconds, relevant footage is sent to security personnel so they can take action.  
Intelligent Video is a hosted and fully managed service.**

# Security monitoring challenges

- **Difficulty capturing and tracking illegal activity indoors and outdoors**
- **Barriers to sharing near real-time crime data with other agencies**
- **Managing and accessing multiple separate systems**
- **Need to constantly monitor equipment and quickly resolve outages**
- **Storing video files without bogging down networks**



# Intelligent Video – City Use Case

## Business challenges

- Medium sized city looks to improve public safety and deter crime
- Requires real time event monitoring
- Needs automatic alerting of license plate “hot” list
- Intersection monitoring
- Limited IT staff

## How we helped

- Intelligent Video
- City manages multiple sites from a single interface
- Utilizes both wireless and wireline connectivity depending on location
- Provide a fully featured cloud and managed service to avoid implantation and maintenance burdens

## Outcomes

- Improves situational awareness through remote monitoring of multiple areas throughout the city
- Enables quicker response time and apprehension of potential criminals through license plate recognition
- Law enforcement can focus on public safety rather than implementation and IT issues



**Thank You**