

# 桐乡市商务局

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## **Renewal of Friendship City Agreement between Cupertino and Tongxiang**

Dear Honorable Mayor Steven Scharf,

Congratulations on the successful election of 2019! I represent Tongxiang city to thank you for your participation in the third International Economic and Trade Fair last September, and we very much appreciate your faith and support on friendship engagement between Cupertino and Tongxiang.

We sincerely hope to maintain the friendship city relations with Cupertino to continuously provide oppotunites and encourage culture, trade and education exchanges between the two cities. I believe our friendship will foster positive communication and mutually beneficial activities.

In the last two years, started from establishing the office in Cupertino, followed by two delegations visited Cupertino, then invited Cupertino government officials attend to the International Economic and Trade Fair in Tongxiang. We are making contacts and exploring business opportunities that expand the potential for new investments and cooperation between two cities. Tongxiang city expects further exchanges in all areas with Cupertino City. We sincerely hope the city coucil could approve and continue our friend relations. Eventually,

Tongxiang City hopes to establish a sister-city relationship with Cupertino to strengthen economic development that would benefit both sides.

Sincerely,

FEI Jian Liang

Director of Tongxiang Bureau of Commerce



## Cupertino - Tongxiang Friendship City Association

**The Friendship City Committee:** Cupertino-Tongxiang Friendship City Association

**Vision:** Promote mutual understanding and cooperation through direct city-to-city, person-to-person connections.

**Mission:** Work to create friendly relationships based on culture, education, information and trade exchanges.

**Name of person requesting continuation of the friendship city relationship:** Angela Chen

**Title:** President of the Cupertino – Tongxiang Friendship City Association

**Address:** 10422 Colby Avenue, Cupertino, CA 95014

**Phone:** 408-858-2368

**Email:** achenlee8@gmail.com

**Name of person requesting continuation of the friendship city relationship:** Wendy Yang

**Title:** Co-President of the Cupertino – Tongxiang Friendship City Association

**Address:** 3031 Tisch Way, Suite 80, San Jose, CA

**Email:** wendyyang@zionshanghai.com

### **Introduction of Tongxiang Friendship City:**

Name and Country of the Friendship City: Tongxiang City, Zhejiang Province, People's Republic of China

Tongxiang is a city located in northern Zhejiang Province at the geographical center of the Shanghai-Hangzhou-Suzhou (Huhangsu) triangle within the Huhangsu one-hour economic circle. Thanks to its premium geographical location with a comprehensive transportation network, the city enjoys a great market potential for the development of local industries and a favorable pattern for its synergistic industrial development with surrounding first-tier cities through sharing and exchange of resources, essential productive factors and professional talents. The city is paying much of the attention to keep the economy in a very nice and attractive point. In the meantime, the government is focusing on high technology development. They would like to learn more from Cupertino. Cupertino can benefit from support for the high tech business and other businesses.

### **Tongxiang City Profile:**

Tongxiang has been long known as the land of fish and rice, the home of silk, and a place of beautiful scenery and rich cultural heritage. The city boasts many historic and cultural sites, including the riverside ancient town Wuzhen, the famous Fuyan Temple, the former residence of Mao Dun – a renowned novelist, YuanYuanTang – the former residence of artist Feng Zikai, and the Juntao Art Institute in honor of artist Qian Juntao.

Tongxiang is also known for its splendid legacies of the Majiabang and Liangzhu Cultures of the Neolithic Age and a water town culture nurtured by rivers and canals. Today, Tongxiang is increasingly engaging itself.

Tongxiang New Industry Development Zone: The Tongxiang Municipal Government always adopts an enterprise-oriented approach and provides support for businesses in every stage of development through a one-stop administrative system, with positive actions to implement supporting policies, reduce the burden on enterprises, develop industrial clusters and attract excellent professionals. As the initiator of a three-in-one governance pattern (i.e. a combination of rule by law, rule by morality and self governance) in China, Tongxiang has been trying to involve more civil forces to improve its public services and is growing into an important investment destination with unique competitive advantages in the Yangtze River Delta region. Having retained its historic charm and vigor, Tongxiang is now shining more brilliantly than ever. With the aim of building a city performing excellent in manufacturing, services and internet economy, it has been striving to develop into an influential "city of innovation", enabling business development and entrepreneurship in the Yangtze River Delta region.

**City of Tongxiang's contact information:**

Tongxiang City Bureau of Commerce

No. 6, Zhenxing East Road (East), Wutong Street, Tongxiang City, Zhejiang Province, China

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City of Cupertino - City of Tongxiang Friendship City, 2017-2019 Report of Activities





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## I、 Summary of Friendship City delegations visits to City of Cupertino hosted by the Association since before and the establishment of the friendship city relationship:

(1) In May 2017, Cupertino City Council Member Barry Chang came to Tongxiang for an inspection. He was met by Feng Zhonghai, member of the Standing Committee of Tongxiang Municipal Committee and Executive Deputy mayor. (photo one)

(II) In June 2017, the Standing Committee of Tongxiang Municipal Committee and Executive Vice Mayor Feng Zhonghai, Standing Committee of Tongxiang Municipal Committee, Deputy Executive Mayor of Tongxiang City led a delegation visited the city of Cupertino and hosted “Cupertino- Tongxiang Friendship City Exchange and Tongxiang Investment Environment Promotion Conference (Photo 2), and unveiled the Tongxiang Silicon Valley Office (Photo 3). Cupertino City Council Member/ Formal Mayor Darcy Paul, then Deputy Mayor of Cupertino attended the conference and delivered a speech, signed the intent of friendly exchanges between the two cities (Photo 4). Feng Zhonghai presented gifts to important guests at the conference (Photos 5 and 6).

(3) In April 2018, Vice Mayor of Tongxiang City, led a delegation to visit Cupertino City, and discussed with then the Mayor of Cupertino, Darcy Paul, exchanged information of the latest strategic development plans of the two cities. Tongxiang City delegation was invited to participate in the Cupertino City Council meeting. At the same time, the certificate was awarded by the Mayor of Cupertino (Photo 7).

## II、 Summary of Cupertino delegations visits hosted by the Friendship City.

(1) On September 24, 2017, the representative of the Sustainable Commissioner of Cupertino City, Angela Chen, was invited to participate

in the 2017 “Focus on Xiangxiang·Yuwu Town” International Economic and Trade Fair (Photos 8 and 9).

At the opening ceremony, then Mayor of Cupertino, Savita Vaidhyanathan, delivered a congratulatory message via a video, and Tongxiang City officially signed an agreement with Cupertino representative to form a city of friendly exchanges (Photo 10).

On the same day, the city commemorative sculpture symbolizing the friendship between Tongxiang and Cupertino was unveiled at Tongxiang Phoenix Lake International Friendship Park (Photo 11). Before the meeting, the representative of the City of Cupertino Sustainability Commission, Angela Chen, was received by the Mayor of Tongxiang City, Wang Shenfeng (Photo 12).

(2) The Foreign Affairs Office of the People's Government of Zhejiang Province agreed to establish a friendly exchange relationship between Tongxiang and Cupertino. (Photo 13) , later in 2017 the City of Cupertino City Council approved the Cupertino-Tongxiang Friendship City Agreement.

(3) On September 24, 2018, Mayor Steven Scharf, then City of Cupertino Council Member, and the Sustainability Commissioner Angela Chen were invited to participate in Tongxiang's third "Focus on Tongxiang · Xiangwu Wuzhen" International Economic and Trade Fair, and received Tongxiang City Vice Mayor Zhu Weiqiang met (Photo 14). At the opening ceremony, then Mayor of Cupertino, Darcy Paul, delivered a congratulatory message via a video.

### III. Description of activities held and outcomes. (Description of the activities and the results)

Since the establishment of the Friendship City relationship, City of Tongxiang set up a local office in the Silicon Valley and supported local not-for-profit organizations in smart city activities and local, small and minority businesses activities.

### IV、 How the relationship has been mutually beneficial for Cupertino and the friendship community.

1. Through mutual visits and information exchanges between the government officials of the two cities, we will keep abreast of the city strategies and directions of future city services and economic development of the two cities, and promote cooperation in the economy, culture, talents and education of the two cities.

2. Through the establishment of friendly relations between the two cities, the friendly cooperative relations between the two cities have been deepened, and exchanges between local entrepreneurs have been promoted. It has a positive effect on the overseas development of local enterprises.

Cupertino - Tongxiang Friendship City Association

July 16, 2019



Photo 1



Photo 2



Photo 3



Photo4



Photo 5





Photo6



Photo7



Photo 8



Photo 9





Photo 10



Photo 11





Photo 12



Photo 13

# 浙江省人民政府外事侨务办公室文件

浙外侨美大〔2017〕67号

## 关于同意桐乡市与美国加州库比蒂诺市 建立友好交流关系的批复

嘉兴市外侨办：

你办《关于中国桐乡市与美国加州库比蒂诺市建立友好交流关系的请示》（嘉外侨字〔2017〕34号）悉。经研究，同意桐乡市与库比蒂诺市建立友好交流关系。请在双方正式签署友好交流关系协议书后，将协议书副本报我办备案。

此复。





