

ATTACHMENT C
CHAMBER RELATIONSHIPS IN OTHER CITIES¹

City	Chamber Partnership (Yes/No)	Payment Amount to Chamber (annually)	Type of Agreement	Additional Details
Campbell	No	\$0	Not applicable	Not applicable
Gilroy	Yes	\$50,000	Formal agreement	Chamber partners on workforce development and economic development
Los Altos	Yes	\$14,000	Formal agreement	Chamber operates a Visitors Center at their office
Los Gatos	Yes	\$88,000	Formal agreement	Chamber runs the Visitor Center
Milpitas	Yes	\$1,125 annual membership fee	No formal agreement	Chamber representative serves on the Economic Development Trade Commission
Morgan Hill	Yes	\$3,450	No formal agreement	Annual membership plus support for events and initiatives. About \$600 annual membership fee and \$2,850 to sponsor annual directory
Mountain View	Yes	\$39,000	Lease agreement	Chamber leases City-owned building in exchange for providing Visitor Center services, City covers the rent (valued at \$39,000 per year)

¹ As of April 2, 2026

		Around \$16,000 (for Tech Showcase event)	Formal agreement	Not applicable
		\$30,000	Formal agreement	One-year agreement for business and event support
Palo Alto	Yes	\$50,000	Formal agreement	The funding is not provided on a consistent annual basis, but instead on an as-needed basis for Business Support. Memberships for Staff are not included in that amount
Santa Clara	No	\$0	Not applicable	Not applicable
Saratoga	Yes	\$20,920, membership fee in FY 2025/26	Formal agreement	Five-year contract with annual amount increase of three percent. Chamber to provide services for walk-in, telephone, email, or fax requests on tourism & information materials, city information & materials, quarterly report
Sunnyvale	Yes	\$1,000 membership fee	No formal agreement	Annual membership