Attachment A

One-time Funds Allocation Plan Fiscal Year 2024-25

Background

Due to a favorable negotiated settlement, the Council has uncommitted \$74.5 million dollars in one-time funds. The options outlined in this plan are intended to provide the Council with recommendations for how these dollars can be allocated. In creating the three different potential options for allocating these dollars, staff developed Areas of Focus and Guiding Principles that have influenced the allocation plan options discussed in this report. Staff also reviewed prior budget surveys to assess areas that the community wanted to scale back on or retain, and lastly reviewed service level reductions and unmet needs to develop potential use of these dollars in the current fiscal year.

Areas of Focus

Staff reviewed reductions made to date and the following focus areas were identified to ensure the recommended allocation options included variable funding for the community, staff, and City infrastructure:

- I. Restoring Community Benefits Prioritizes adding back any community benefits that had been reduced where practical, and where ongoing funding is minimal to not increase the structural deficit.
- II. Restoring Reduced Services Prioritizes restoring reduced services where practical, and where ongoing funding is minimal to not increase the structural deficit.
- III. Investing in Employees Prioritizes funding for training and development, reclassifications where necessary to align with new duties and responsibilities because of budget reductions and, new positions where practical and where ongoing funding is minimal to not increase the structural deficit.
- IV. Enhancements This includes any new funding requests that are not a restored budget reduction.

Guiding Principles

I. One-time funds should be allocated for one-time expenses that result in ongoing savings and/or efficiencies.¹

¹ Examples of this include funding for pavement and retiree health unfunded actuarial liability made when the City received one-time funds related to the sale of Pruneridge Ave. These decisions paid off during our most recent budget reductions when the city could significantly reduce spending on pavement with minimal impacts and was able to use the funding in the retirement health fund to cover two years of costs. Both of these significantly assisted in balancing the budget.

- II. One-time funds should be allocated for one-time expenses, even if that allocation doesn't result in ongoing savings and/or efficiencies.
- III. Funds should be held for future use when immediate needs are not present.
- IV. Limited use of funds on ongoing expenses to limit increasing the structural deficit.

Allocation Plan Options

Staff has developed three options for Council consideration for the allocation of or reserving the funds. The highlights of each plan are summarized in the table below:

Allocation Plan	Capital Fund Reserve	Allocations for current use	General Fund Reserves
Option A	×	×	~
Option B	✓	✓	~
Option C	~	~	X

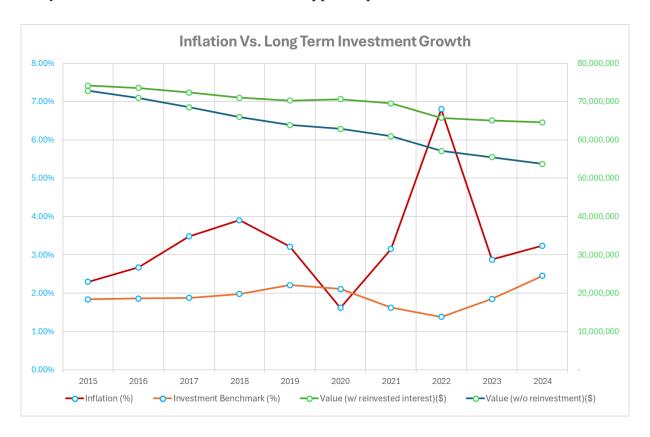
OPTION A – No allocation recommendations; funds are to be held in a new committed reserve. Under this option, the City Council would create a "Reserve for Future Use," committing funds for future needs to be determined by the City Council. This reserve would be drawn down as the funds are expended and would not be replenished, as these are one-time funds resulting from the uncommitted sales tax repayment reserve.

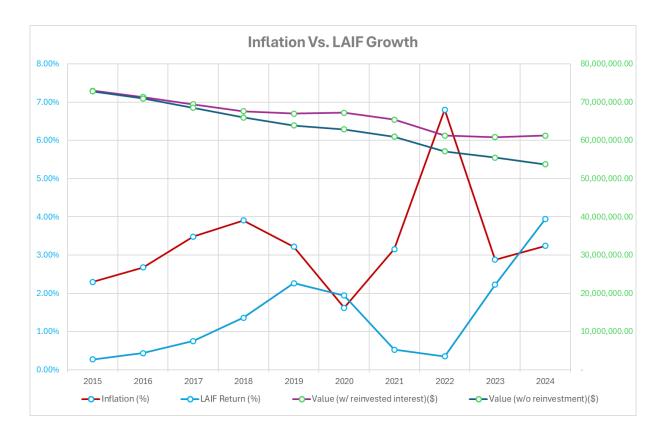
As outlined on page 167 of the Fiscal Year 2024-25 Final Budget, committed reserves "include amounts that can be spent only for specific purposes determined by formal action of the City's highest decision-making authority, the City Council. Commitments may be changed or lifted only by the City taking the same formal action (resolution) that imposed the constraint originally."

The City currently faces operational needs, such as aging infrastructure, that—if left unaddressed—could lead to additional operational costs not currently included in the forecast. However, holding these funds as a reserve for future needs carries certain financial limitations due to inflation. The following tables provide a 10-year historical comparison of inflation against annualized returns from the 1-5 Year Treasury and Agency Index benchmark (provided by Chandler Asset Management) and the Local Agency Investment Fund (LAIF). The inflation rate is based on data from the U.S. Bureau of Labor Statistics, Consumer Price Index for All Urban Consumers: All Items in San Francisco-Oakland-Hayward, CA.

Below are two charts comparing the effects of inflation on investing uncommitted funds against two benchmarks for investment vehicles currently utilized by the City. As shown in the first chart, which compares inflation to long-term investments, the purchasing power of the \$74.5 million reserve would decline by approximately \$10 million over 10 years if interest is reinvested. This decline is even steeper, over \$20 million, if the interest is instead used to support operations. The

second chart presents a similar comparison with LAIF returns, where the purchasing power of the \$74.5 million reserve decreases by around \$13 million if interest is reinvested over 10 years and by more than \$20 million if the interest supports operations.





This analysis demonstrates that inflation continues to outpace investment returns, making this holding strategy unsustainable over the long term. The California Government Code imposes restrictions on the types and durations of investments allowed, which limits potential returns and underscores the priority of safety and liquidity over yield. Given these constraints, this option may not provide the necessary growth to preserve the reserve's purchasing power for future needs.

OPTION B – Allocates funds for spending, allocates funds in a committed reserve in the General Fund, and any remaining funds are transferred to the Capital Reserve. This option provides a balanced approach to how these funds might be used. Allocating funds for aging infrastructure, departmental needs and leveraging one-time dollars to provide ongoing savings and or efficiencies. This option also sets aside funding to cover the structural deficits in the 10-year forecast.

Allocations for Future Use:

Area of	Guiding	Description	Allocation	Allocation
Focus	Principal		One-time	Ongoing
Enhancement	Hold funds for	Transfer to the Capital	\$31,811,295	\$0
	future use	Reserve. Public works staff		
		will return at a future date		
		with a spending plan for		

		these dollars. It is		
		anticipated that based on		
		the list of projects		
		presented and		
		subsequently adopted		
		additional staffing may be		
		necessary to support an		
		increase in the CIP		
		projects. See attachment M		
		for unfunded CIP list.		
Enhancement	Hold funds for	Create a committed	\$31,000,000	\$0
	future use	reserve in the General		
		Fund for estimated		
		deficits in the 10-year		
		forecast. Funds are		
		estimated for use		
		beginning in FY 2028-29		
		through FY 2033-34.		
		Should alternate revenue		
		sources and or additional		
		reduced spending be		
		identified to produce a		
		balanced budget in all		
		years of the forecast, staff		
		would return to Council		
		to uncommit these funds.		
Total Allocations for Future Use			\$62,811,295	\$0

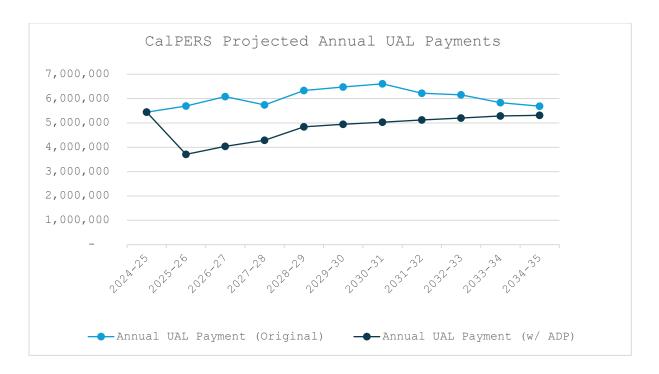
Allocations for Current Use, see Attachment E for more detail:

Area of Focus	Guiding	Description	Allocation	Allocation
	Principal		One-Time	Ongoing
Restoring of	N/A	All but one community	\$0	\$0
Community		benefit item was not		
Benefits		reduced		
Restoring	N/A	Staff is still determining	\$0	\$0
Reduced		the workability of		
Service		increasing any reduced		
		service and will return		
		later with a proposal if		
		needed.		
Investing in	One-time funds	Invest \$10 million	\$10,769,166	\$175,500
Employees	with ongoing	towards CalPERS		

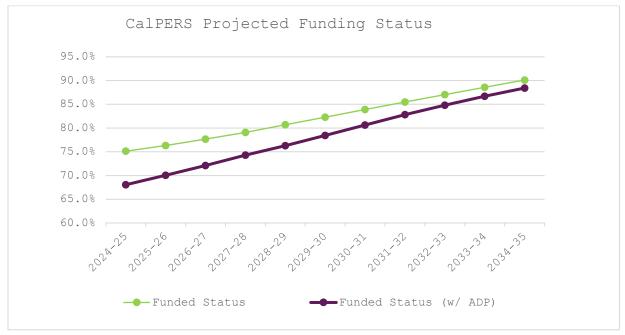
Area of Focus	Guiding	Description	Allocation	Allocation
	Principal		One-Time	Ongoing
	savings or	unfunded actuarial		
	efficiencies,	liability payment		
	and limit	(following section for		
	ongoing	more detail.) Purchase of		
	expenses	a new Enterprise		
		Resource Planning		
		Software (Finance/HR)		
		and increases to training		
		funding citywide to 50%		
		of what was originally		
		reduced (ongoing).		
Enhancements	One-time funds	Staffing study	\$66,000	\$0
	with ongoing			
	savings or			
	efficiencies			
	One-time funds	Purchase of goods,	\$500,000	
		studies, software and		
		enhance physical safety		
		controls at City Hall.		
	Limit ongoing	New limited term Grants	\$0	\$178,039
	expenses	analyst and new		
		classifications		
Total all allocations for immediate use			\$11,335,166	\$353,539

CalPERS One-Time Allocation to Unfunded Actuarial Liability (UAL)

UAL is defined by CalPERS as "the amortized dollar amount needed to fund past service credit earned (or accrued) for members who are currently receiving benefits, active members, and for members entitled to deferred benefits, as of the valuation date." To address this liability, the City is considering a one-time Additional Discretionary Payment (ADP) of \$10 million. If implemented, this ADP is projected to decrease the City's cash outflows over the next 10 years by approximately \$13 million, resulting in net savings of \$3 million. The estimated impact on retirement payments is illustrated in the chart below.



In addition to cash flow savings, this one-time payment would immediately improve the funded status of the City's retirement plan, raising it from 67% to 75% in the first year. Although the funded status improvement narrows over the 10-year forecast, the ADP maintains a higher funded status than without the payment, as shown in the table below.



Note: Projections in the charts are provided by CalPERS' Managing Employer Contributions Tool.

OPTION C – Allocates funds for all current year budget requests and transfers all remaining funds to Capital Reserve for future use. This transfer would bring the Capital Reserve total to an estimated \$65.7 million. This option leaves no funds from the sales tax payment reserve in the unassigned category. All funds after funding requests are met would be moved to the Capital Reserve Fund.

This option transfers all funds to the Capital Reserve for future spending and allocates no funds to a reserve or unassigned account to fund potential structural deficits in the out years, leaving the city vulnerable to future budget reductions.

Description	Allocation	Allocation
	One-Time	Ongoing
Fund all allocations in the	\$11,335,166	\$353,539
Allocations for Current Use table		
above (green).		
Transfer remaining balance to	\$62,811,295	-
Capital Reserve to fund future		
Capital Improvement Plan (CIP)		
projects.		
Total Reserve Recommendations	\$74,146,461	\$353,539
GRAND TOTAL OPTION C	\$74,146,461	\$353,539

In conclusion, three options are presented for Council consideration. With council direction, staff will bring updates on the funds based on council direction as part of the FY 2024-25 Mid-Year Financial Report.