



408 Saint Peter Street, Suite 600  
Saint Paul, MN 55102  
United States

Amendment  
Prepared for  
**Cupertino, CA**

## First Amendment to the Granicus Service Agreement between Granicus, LLC and Cupertino, CA

This First Amendment to the Granicus, LLC Service Agreement is effective on the date this document is signed and entered into by and between Granicus, LLC, a Minnesota Limited Liability Company d/b/a Granicus (hereinafter referred to as "Granicus"), and Cupertino, CA (hereinafter referred to as "Client"), with reference to the following:

WHEREAS, the Client and Granicus entered into an Agreement effective 06/29/2021 (the "Agreement"); and

WHEREAS, in addition to Client's existing solution, Client wishes to add certain products and services as detailed in Q-141769, which is attached as Exhibit A and incorporated herein by reference; and

NOW, THEREFORE, in consideration of the premises, the parties intend that the Agreement be amended as follows:

1. Compensation shall be amended to include the fees detailed in Exhibit A. Exhibit A is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of the Client to provide applicable exemption certificate(s).
2. Except as amended by this First Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.
3. In the event of any inconsistency between the provisions of this First Amendment and the documents comprising the Agreement, the provisions of this First Amendment shall prevail.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed by their duly authorized representatives.

### Agreement and Acceptance

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

**Cupertino, CA**

Signature: *Bill Mitchell*

Name: Bill Mitchell

Title: CTO

Date: Aug 9, 2021

**Granicus**

Signature: *Kelly Oliver*

Name: Kelly Oliver

Title: Vice President Contracts

Date: Aug 9, 2021

*Christopher D. Jensen*

**Christopher D. Jensen**  
City Attorney

*Kirsten Squarcia*

Aug 9, 2021

**Kirsten Squarcia**  
City Clerk

Date:



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**THIS IS NOT AN INVOICE**

Exhibit A  
Prepared for  
**Cupertino, CA**

## Exhibit A

### ORDER DETAILS

**Prepared By:** Chloe Scheer  
**Phone:**  
**Email:** chloe.scheer@granicus.com  
**Order #:** Q-141769  
**Prepared On:** 08/03/2021  
**Expires On:** 07/17/2021

### ORDER TERMS

**Currency:** USD  
**Payment Terms:** Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)

## PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

One-Time Fees			
Solution	Billing Frequency	Quantity/Unit	One-Time Fee
VoteCast Tablet (ME) - Setup and Configuration	Up Front	4 Hours	\$0.00
VoteCast - Online Training	Upon Delivery	6 Hours	\$1,350.00
VoteCast Display CPU (Dell) (ME)	Upon Delivery	1 Each	\$980.00
US Shipping Charge B - Medium Item	Upon Delivery	1 Each	\$60.00
iLegislate Voting - Onsite Training	Upon Delivery	1 Days	\$0.00
iLegislate Voting - Setup and Configuration	Up Front	1 Hours	\$0.00
VoteCast Display - Setup and Configuration	Up Front	4 Hours	\$900.00
US Shipping Charge C - Large Item	Upon Delivery	1 Each	\$125.00
eComment - Online Training	Upon Delivery	1 Hours	\$0.00
eComment - Setup and Configuration	Up Front	1 Each	\$0.00
<b>SUBTOTAL:</b>			<b>\$3,415.00</b>

New Subscription Fees			
Solution	Billing Frequency	Quantity/Unit	Annual Fee
VoteCast Standard Package (Tablet) (ME)	Annual	1 Each	\$3,600.00
eComment	Annual	1 Each	\$2,100.00
<b>SUBTOTAL:</b>			<b>\$5,700.00</b>

- Please note, annual fees for new subscriptions will be prorated to align to Client's then-current billing term. Exceptions include Recurring Captioning Services, SMS, and Targeted Messages.

## PRODUCT DESCRIPTIONS

Solution	Description
VoteCast Standard Package (Tablet) (ME)	<p>VoteCast is a hybrid Software-as-a-Service (SaaS) and Hardware-as-a-Service (HaaS) solution that enables government organizations to streamline the meeting process for both the clerk's office as well as elected officials. By leveraging this solution, the client will be able to automate meeting data capture and display – improving accuracy and keeping all attendees informed of meeting proceedings. Available on a variety of hardware as well as the iLegislate platform, elected officials can use their touchscreens or tablets to motion, second, vote, and request to speak. This data automatically populates to the clerk software (LiveManager) ensuring accuracy and reducing workload. As action items occur during the meeting, TVs or projectors hooked up to VoteCast Display will automatically show the current agenda item, motion on the floor, vote result, and speaker timer as well as speaker name. VoteCast includes:</p> <ul style="list-style-type: none"> <li>• Unlimited user accounts</li> <li>• Unlimited meeting bodies</li> <li>• Access to one Granicus platform site</li> <li>• Access to the VoteCast software application for elected officials</li> <li>• Access to the VoteCast Display software application to output meeting proceedings to TVs or projectors in the meeting room</li> </ul>
VoteCast Tablet (ME) - Setup and Configuration	<p>Implementation includes:</p> <ul style="list-style-type: none"> <li>• Access to an implementation consultant until project acceptance</li> <li>• VoteCast installation on one of the following hardware setups: Dell CPU and ELO Touchscreens, Microsoft Surface tablets, or iLegislate-enabled devices</li> <li>• Access to video-based trainings around standard account functions and capabilities</li> </ul> <p><i>The implementation process takes four to six weeks, on average, depending on the availability of stakeholders.</i></p>
VoteCast - Online Training	Virtual training session with a Granicus professional services trainer
VoteCast Display CPU (Dell) (ME)	Dell CPU hardware for VoteCast Display that outputs meeting information like current agenda item or vote results to displays in the meeting room such as TVs or projectors.
US Shipping Charge B - Medium Item	US shipping of a medium item

Solution	Description
iLegislate Voting - Onsite Training	Onsite Training for iLegislate Voting
iLegislate Voting - Setup and Configuration	Setup and configuration of iLegislate Voting
VoteCast Display - Setup and Configuration	Implementation includes: <ul style="list-style-type: none"> <li>• Access to an implementation consultant until project acceptance</li> <li>• Design service for VoteCast Display template updates</li> <li>• Access to video-based trainings around standard account functions and capabilities</li> </ul> <p><i>The implementation process takes four to six weeks, on average, depending on the availability of stakeholders.</i></p>
US Shipping Charge C - Large Item	US shipping of a large item
eComment	eComment reduces staff time by providing the ability to effortlessly collect and manage citizen input on agenda items. Citizens are allowed to either/or submit comments in regards to items or sign up to speak before a scheduled meeting.
eComment - Online Training	Virtual training session with a Granicus professional services trainer.

# First Amendment to Granicus Master Agreement

Final Audit Report

2021-08-09

Created:	2021-08-05
By:	Marilyn Monreal (Marilynm@cupertino.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAIH2WgFxFxY9I47i7EJJeIXT28OBKvpuSRv

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-  Document created by Marilyn Monreal (Marilynm@cupertino.org)  
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-  Document emailed to Araceli Alejandre (aracelia@cupertino.org) for approval  
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-  Document approved by Araceli Alejandre (aracelia@cupertino.org)  
Approval Date: 2021-08-05 - 10:39:43 PM GMT - Time Source: server- IP address: 64.165.34.3
-  Document emailed to Kelly Oliver (kelly.oliver@granicus.com) for signature  
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-  Document e-signed by Kelly Oliver (kelly.oliver@granicus.com)  
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-  Document emailed to Christopher D. Jensen (christopherj@cupertino.org) for signature  
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-  Document emailed to Bill Mitchell (billm@cupertino.org) for signature  
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 Agreement completed.

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