



Beam EV ARC™ Proposal via CA DGS Contract #1-22-61-16

Customer Details

| | | | |
|---------------|-------------------|--------------|---------------------------------|
| Quote Number | 00000904 | Contact Name | Jimmy Tan |
| Created Date | 10/27/2023 | Title | Assistant Public Works Director |
| Customer Name | City of Cupertino | Email | jimmyt@cupertino.org |
| | | Phone | (408) 777-3248 |

Billing and Shipping

| | | | |
|--------------|---|--------------|---|
| Bill To Name | City of Cupertino | Ship To Name | City of Cupertino |
| Bill To | 10300 Torre Ave. Cupertino, CA 95014 | Ship To | 10300 Torre Ave. Cupertino, CA 95014 |

Your Clean Mobility Expert

| | | | |
|-------------|-------------------------|-------|----------------|
| Prepared By | Andy Ike | Phone | (858) 790-8140 |
| Email | andy.ike@beamforall.com | | |

EV ARC™ 2020 Product Description

The patented EV ARC™ 2020 is the world's first and only fully autonomous, transportable, solar-powered electric vehicle charging system. Designed, engineered and manufactured in the U.S., the EV ARC™ 2020 measures 7.5' X 18' at the base and fits inside a standard parking space without reducing available parking while being ADA compliant.

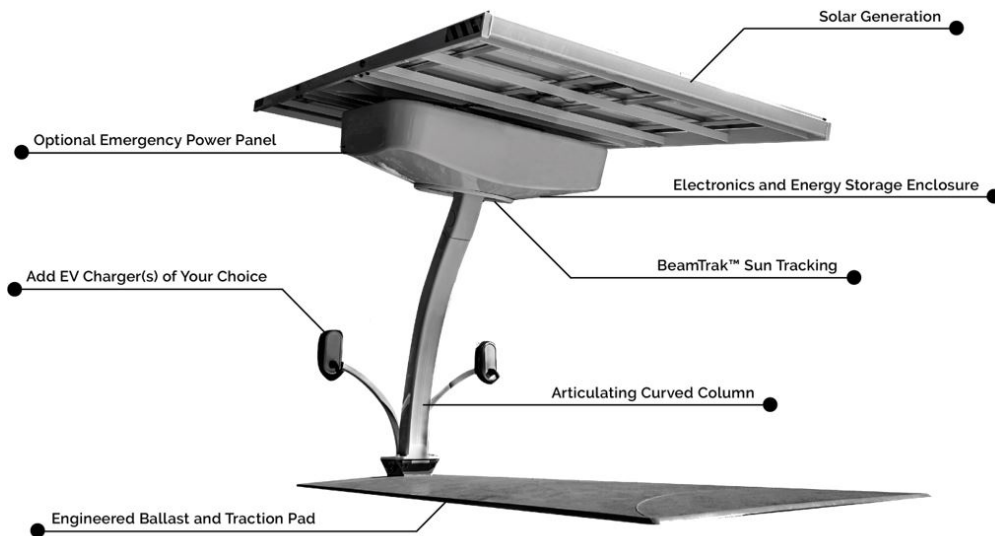
EV ARC™ 2020 systems are capable of generating and storing enough clean, solar electricity to charge up to 265 e miles in a single day. Thanks to its battery storage, it can charge electric vehicles day or night, or even during periods of cloudiness, and is also an excellent source of emergency/alternative power. The electricity produced is clean and renewable, reducing 100% of greenhouse gas emissions from ICE vehicles and electric vehicles powered from the utility grid.

The EV ARC™ 2020 is deployed in minutes and has not required any kind of permitting in the over 100 jurisdictions which are currently benefitting from it. It is deployed without any construction or electrical work and does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill or fail to operate because of a black out or other utility grid failure. It's no wonder that Google, the City of New York, the State of California and many others across the U.S. and internationally trust the EV ARC™ product line to charge their electric vehicles.



Your EV ARC™ 2020 is an American-made product and will be fabricated in our San Diego, California facility.

EV ARC™ 2020 Diagram





EV ARC™ 2020 Pricing

| Product | Product Code | Product Description | Quantity | List Price | Total Price |
|--|--------------|---|----------|-------------|--------------|
| Beam EV ARC™ with one (1) Enel X Way JuiceBox® charger | ARC2020-EJ1 | EV ARC™ 2020, 4.3kW solar array, 22kWh expandable storage, BeamTrak™, 1 (one) Enel X Way networked JuiceBox® charger, one (1) standard J1772 connector. Includes 12 months of Enel X Way JuiceNet Enterprise Cloud Plan. CLIN #1102, includes 2% CA DGS Contract discount. | 2.00 | \$63,542.22 | \$127,084.44 |
| Enel X Way JuiceNet Enterprise Cloud Plan | EJ-CLOUD | The annual Enel X Way JuiceNet Enterprise Cloud Plan provides remote access to charging session data, usage controls, data management and reporting. Annual subscription is available with purchase of EV ARC™ systems with Enel X Way JuiceBox chargers. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system with a JuiceBox charger; Annual renewal thereafter. Annual plan is per plug. CLIN #1303, includes 2% CA DGS Contract discount. | 2.00 | \$147.00 | \$0.00 |
| Enel X Way JuiceNet Enterprise Cloud Plan | EJ-CLOUD | The annual Enel X Way JuiceNet Enterprise Cloud Plan provides remote access to charging session data, usage controls, data management and reporting. Annual subscription is available with purchase of EV ARC™ systems with Enel X Way JuiceBox chargers. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system with a JuiceBox charger; Annual renewal thereafter. Annual plan is per plug. CLIN #1303, includes 2% CA DGS Contract discount. | 10.00 | \$147.00 | \$1,470.00 |
| Beam Boost battery upgrade | BOOST40 | Beam Boost upgrade for EV ARC™ 2020 systems increases battery storage to 43 kWh. CLIN #1201, includes 2% CA DGS Contract discount. | 2.00 | \$9,821.56 | \$19,643.12 |
| Emergency Power Panel | EPP | Off-grid, 100% solar-powered Emergency Power Panel for energy resiliency and disaster preparedness. 6kW 120/240V solar generator with 2 x 120V NEMA 5-20 duplex outlets (GFCI protected), 2 x 120V NEMA L5-20 outlets (twist lock, GFCI protected), 1 x 240V NEMA L14-30 outlet (not GFCI protected), lockable polycarbonate cover plate. CLIN #1202, includes 2% CA DGS Contract discount. | 2.00 | \$1,925.70 | \$3,851.40 |
| Safety Bollards | BOLLARDS | Heavy-duty safety bollards mounted on the EV ARC™ base pad. CLIN #1205, includes 2% CA DGS Contract discount. | 2.00 | \$357.70 | \$715.40 |
| Beam ARC™ Mobility trailer | AMT | The Beam ARC Mobility™ trailer, designed to relocate off-grid EV ARC™ 2020 sustainable EV charging systems. Remote controlled hydraulics enable one person to stow, transport, place and unstow EV ARC™ products. Gooseneck or pintle hitch options available. CLIN #1203, includes 2% CA DGS Contract discount. | 1.00 | \$42,238.00 | \$42,238.00 |
| Remote Monitoring and Management System (RMMS) | RMMS-1 | Annual plan for Remote Monitoring and Management System (RMMS) provides login access to view data and status of the EV ARC system. 4G LTE and WiFi connections enable remote monitoring of solar energy production, battery status, energy output, energy use session data. Remote performance assessment and troubleshooting can prevent service calls. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system; Annual renewal thereafter. CLIN #1300, includes 2% CA DGS Contract discount. | 2.00 | \$388.08 | \$0.00 |
| Remote Monitoring | | Five-year (5 year) prepaid plan for the Remote Monitoring and Management System (RMMS) provides login access to view data and status of the EV ARC system. 4G LTE and WiFi connections enable | | | |



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|---|----------|---|-------|------------|------------|
| and Management System (RMMS) 5-Year Extension | RMMS-5 | remote monitoring of solar energy production, battery status, energy output, energy use session data. Remote performance assessment and troubleshooting can prevent service calls. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system; 5-year prepaid plan discounts the annual cost. CLIN #1301, includes 2% CA DGS Contract discount. | 2.00 | \$1,715.00 | \$3,430.00 |
| Beam Annual Operation & Maintenance Plan | O&M-PLAN | Operation & Maintenance: Includes PV panel cleaning, grease slew drives, check calibration of BeamTrak™, check battery charging systems, settings, performance of inverter, overall condition of structure, and inspect and confirm operation of EV charger. Service is included for the 1st twelve months. CLIN #1402, includes 10% CA DGS Contract discount. | 2.00 | \$582.75 | \$0.00 |
| Beam Annual Operation & Maintenance Plan | O&M-PLAN | Operation & Maintenance: Includes PV panel cleaning, grease slew drives, check calibration of BeamTrak™, check battery charging systems, settings, performance of inverter, overall condition of structure, and inspect and confirm operation of EV charger. Service is included for the 1st twelve months. CLIN #1402, includes 10% CA DGS Contract discount. | 10.00 | \$582.75 | \$5,827.50 |
| Vendor Catalog Item - Warranty (1 Year) | | Manufacturer Warranty - First 12 months included Segment ID: A, includes 2% CA DGS Contract discount. Non-core item. | 2.00 | \$0.00 | \$0.00 |

Totals

Shipping & Handling is FOB Destination and includes Beam Team performing un-load / un-stow of equipment. Customer may need a 12K capacity forklift onsite upon delivery; to be determined when delivery date is scheduled.

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| Total Price | \$204,259.86 |
| Shipping and Handling | \$0.00 |
| Grand Total | \$204,259.86 |
| Expiration Date | 12/31/2023 |
| Notes | 6-Years of RMMS (1st year included) |
| | 6-Years of Enel X Way JuiceNet Enterprise Cloud Plan per charger (1st year included) |
| | 6-Years of O&M (1st year included) |

Applicable sales tax will be billed upon invoicing
Payment Terms: Net 30 days

California DGS Contract Link

https://caleprocure.ca.gov/PSRelay/ZZ_PO.ZZ_CTR_SUP_CMP.GBL?Page=ZZ_CTR_SUP_PG&Action=U&SETID=STATE&CNTRCT_ID=1-22-61-16